



REPUBLIC OF TÜRKİYE
MINISTRY OF TRADE



TÜRKİYE
CENTURY



THE 100TH ANNIVERSARY OF THE REPUBLIC OF TÜRKİYE

ECONOMIC OUTLOOK

April 2024

Last Updated: May 10, 2024

Note: The data, opinions, and assessments presented in this report do not constitute a commitment towards any individual, institution, or organization, and are solely for informational purposes.

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A- MACROECONOMIC DEVELOPMENTS

MACROECONOMIC DEVELOPMENTS

Main Economic Indicators

	2015	2016	2017	2018	2019	2020	2021	2022	2023
GDP Growth, 2009 Prices, %	6.1	3.3	7.5	3.0	0.8	1.9	11.4	5.5	4.5
GDP, at Current Prices, Billion TL	2,351	2,627	3,134	3,761	4,318	5,049	7,256	15,012	26,276
GDP, at Current Prices, Billion USD	867	869	859	798	760	717	808	906	1,119
Population, Thousand People, Mid-Year	78,218	79,278	80,313	81,407	82,579	83,385	84,147	85,280	85,372
GDP Per Capita, at Current Prices, USD	11,085	10,964	10,696	9,799	9,208	8,600	9,601	10,659	13,110
Export (GTS, F.O.B.), Billion USD	151.0	149.2	164.5	177.2	180.8	169.6	225.2	254.2	255.4
Export (GTS)/GDP, %	17.4	17.2	19.1	22.2	23.8	23.7	27.9	28.1	22.8
Import (GTS, C.I.F.), Billion USD	213.6	202.2	238.7	231.2	210.3	219.5	271.4	363.7	361.8
Import (GTS)/GDP, %	24.6	23.3	27.8	29.0	27.7	30.6	33.6	40.2	32.3
Export/Import Ratio (% , GTS)	70.7	73.8	68.9	76.6	86.0	77.3	83.0	69.9	70.6
Travel Income, Billion USD	27.3	19.1	23.0	25.9	34.3	13.3	26.6	41.4	47.7
Foreign Direct Investment, Billion USD	19.3	13.8	11.2	12.5	9.5	7.7	12.9	13.7	10.6
Current Account Balance/GDP, %	-3.1	-3.1	-4.7	-2.5	1.4	-4.5	-0.9	-5.4	-4.0
Labor Force Participation Rate, %	51.3	52.0	52.8	53.2	53.0	49.3	51.4	53.1	53.3
Unemployment Rate, %	10.3	10.9	10.9	11.0	13.7	13.2	12.0	10.4	9.4
Employment Rate, %	46.0	46.3	47.1	47.4	45.7	42.8	45.2	47.5	48.3
CPI (2003=100), Annual Average, %	7.7	7.8	11.1	16.3	15.2	12.3	19.6	72.3	53.9

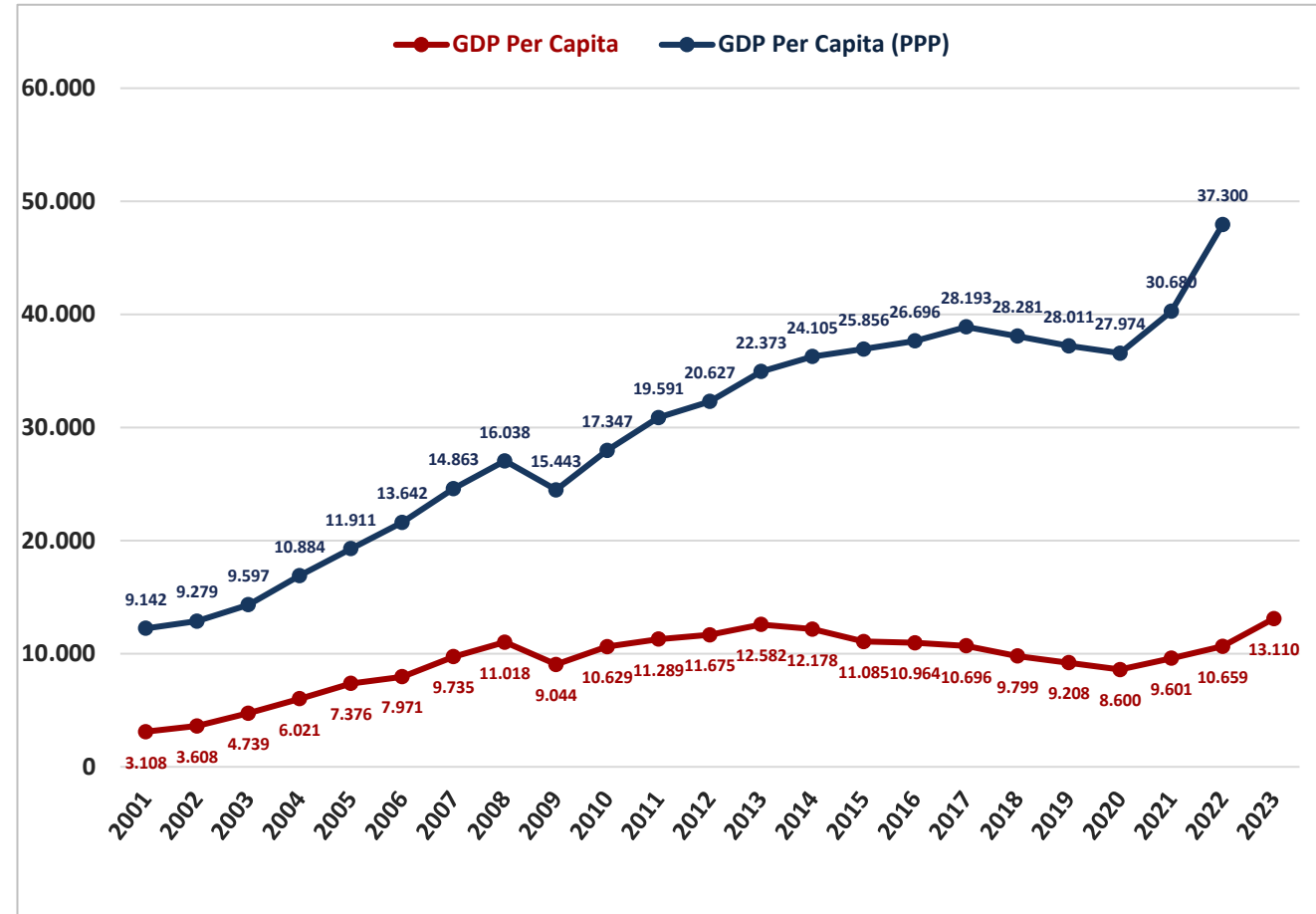
Source: TURKSTAT, CBRT

MACROECONOMIC DEVELOPMENTS

GDP Per Capita

- GDP per capita increased by 3.6 times in 2023 compared to 2002, from USD 3,608 to USD 13,110.
- In Purchasing Power Parity (PPP) terms, GDP per capita exceeded USD 37,300 in 2022.

GDP Per Capita, USD



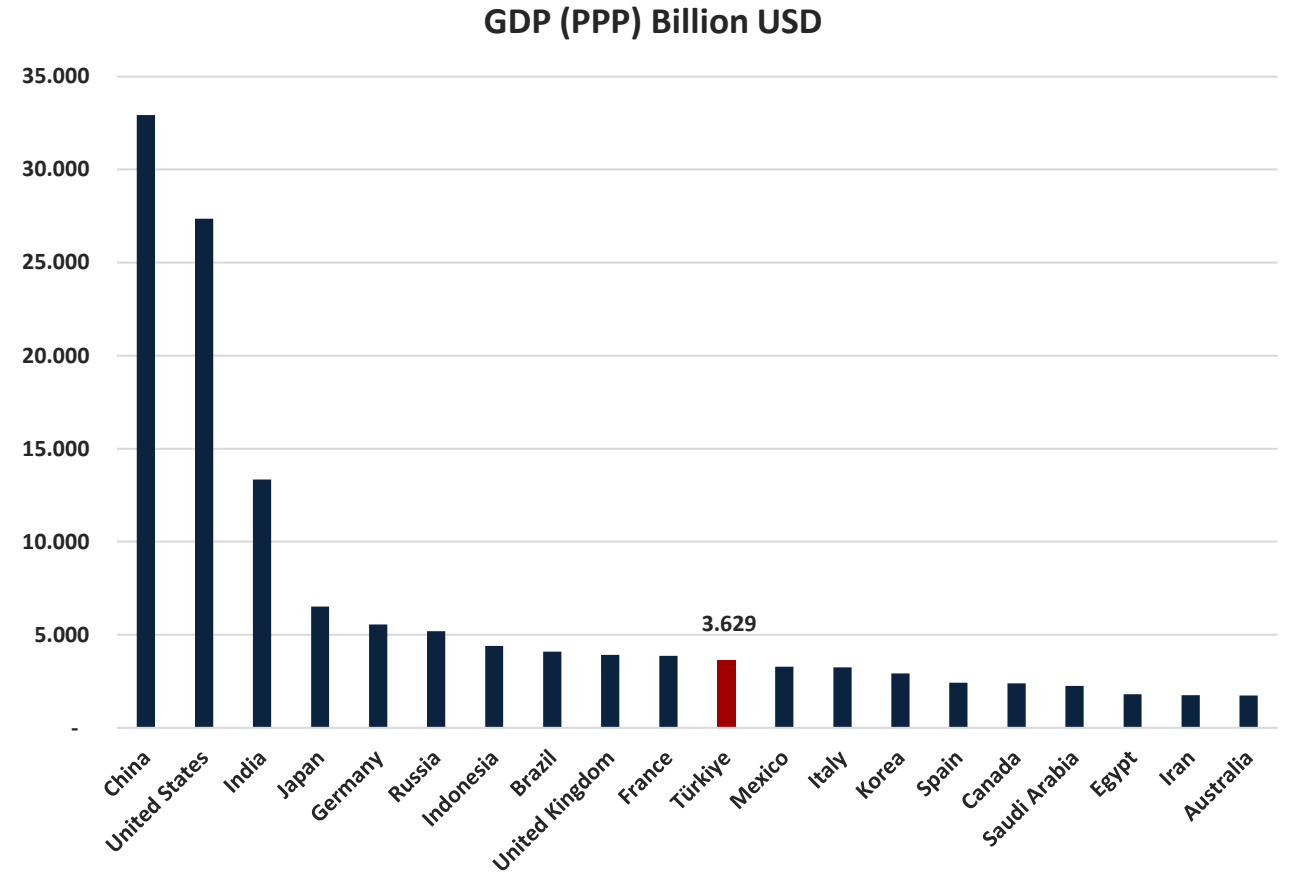
Source: TURKSTAT, PPP(2022)

MACROECONOMIC DEVELOPMENTS

Top 20 Economies

- In 2023, Türkiye ranked as the 11th largest economy in the world and the 4th in Europe according to Purchasing Power Parity GDP figures.

Top 20 Economies (Purchasing Power Parity (PPP))



Source: IMF

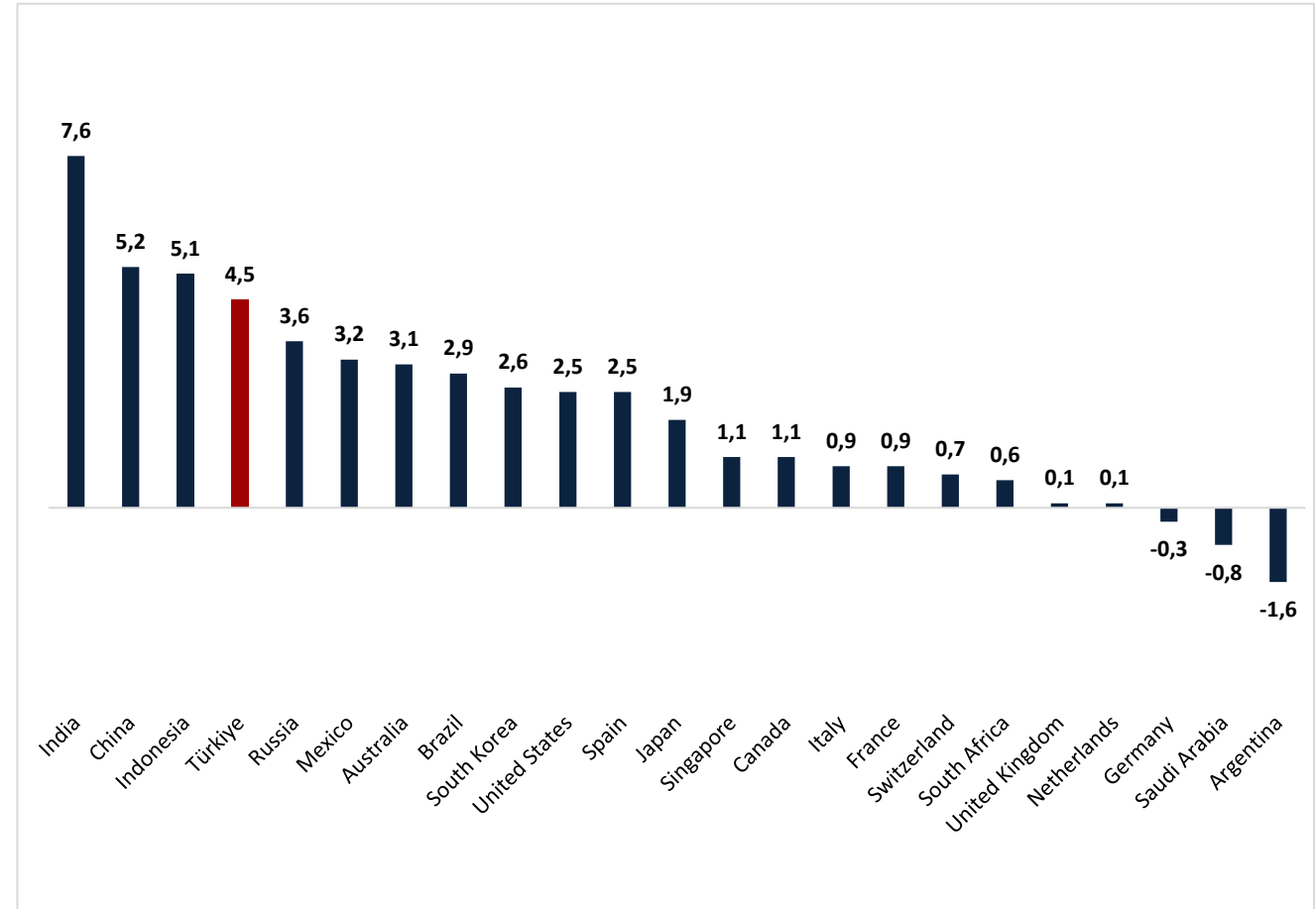
*(United Kingdom data is for 2022.)

MACROECONOMIC DEVELOPMENTS

GDP Growth of G20 Countries

- Turkish economy grew by 4.5% in 2023.

Real GDP Growth of G20 Countries (%) (2023)



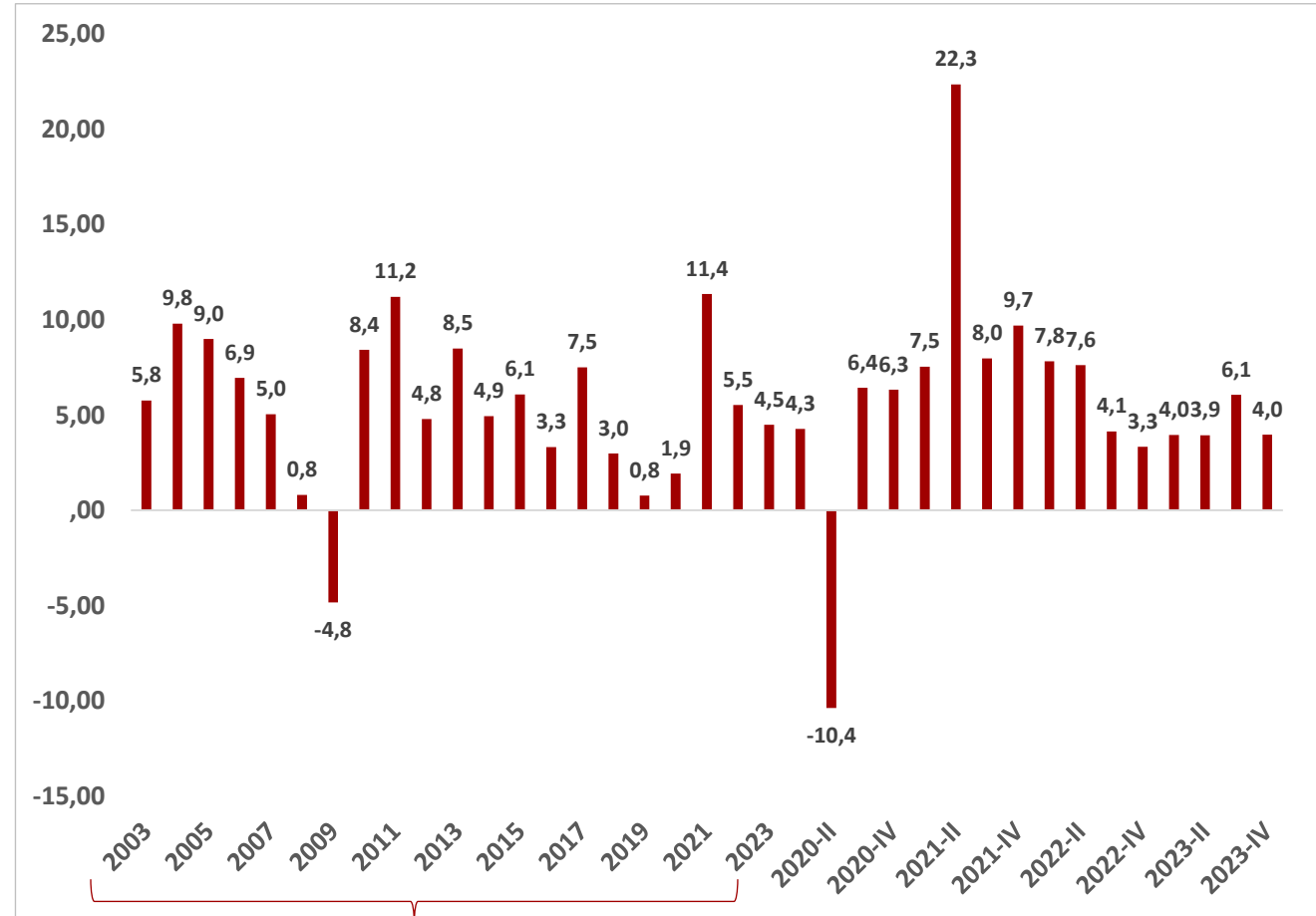
Source: S&P Global, EIU, Bureau of Economic Analysis, Eurostat

MACROECONOMIC DEVELOPMENTS

Quarterly GDP Growth Rates

- The GDP growth rate for the fourth quarter of 2023 was 4.0%.
- In the 2003-2023 period, the annual average growth rate of Türkiye was 5.4%.

Real GDP Growth Rates (%) (2003-2023)



Source: TURKSTAT

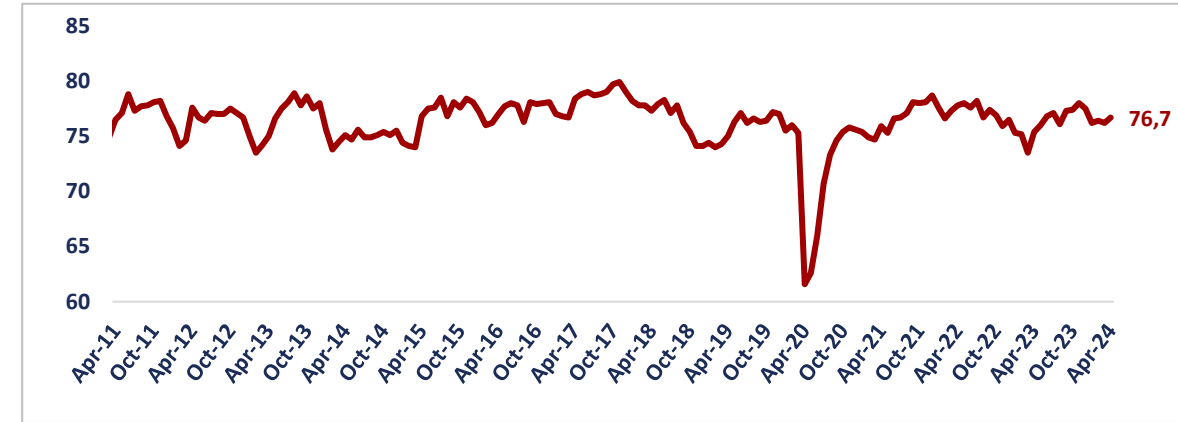
Annual Increases

MACROECONOMIC DEVELOPMENTS

Industrial Production

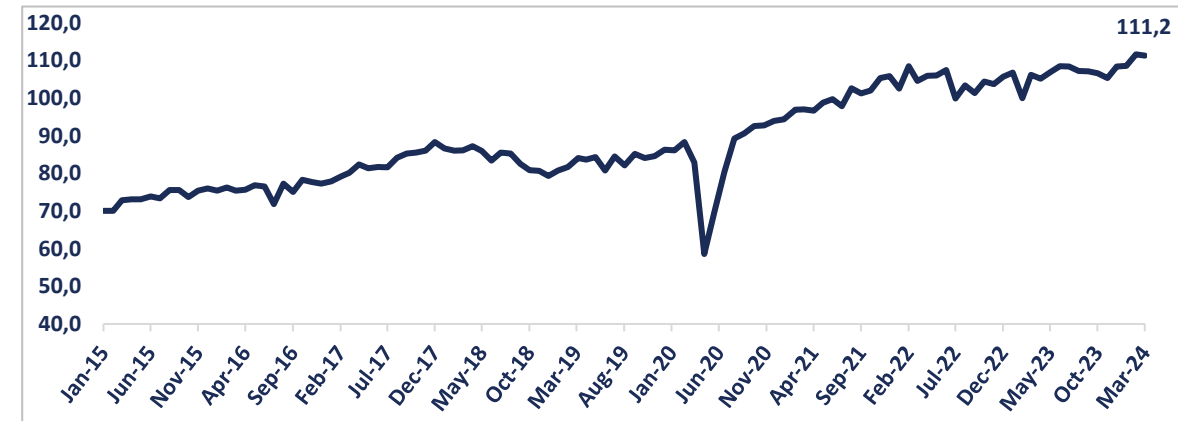
- In April 2024, the capacity utilization rate increased by 1.3 points on annual basis, and 0.5 points on monthly basis reaching 76.7%.
- In March 2024, seasonally adjusted industrial production index decreased by 0.3% compared to the previous month and calendar adjusted industrial production index increased by 4.3% compared to the same month of the previous year.

Capacity Utilization Rate in Manufacturing Industry (%)



Source: CBRT

Industrial Production Index (2021=100)*



Source: TURKSTAT, *Seasonally and Calendar Adjusted Index (2021=100)

MACROECONOMIC DEVELOPMENTS

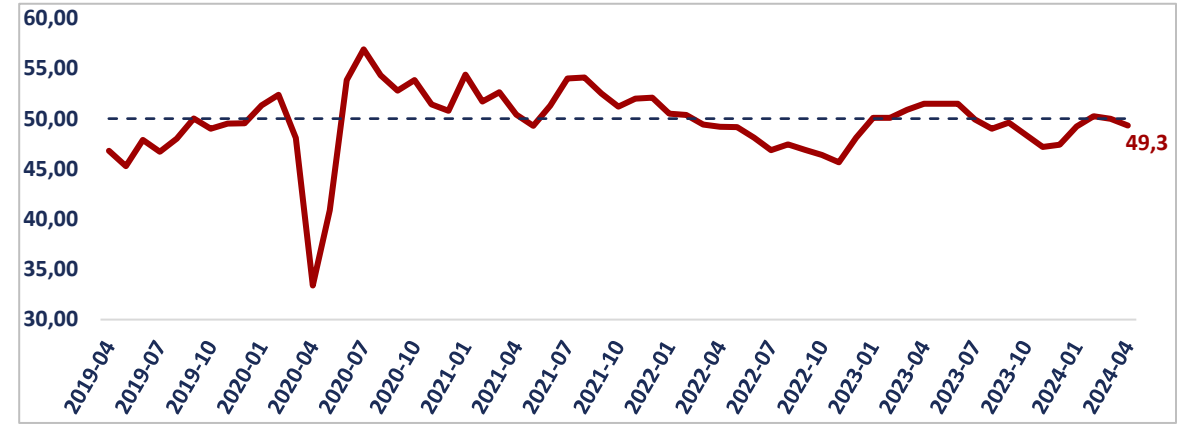
Purchasing Managers' Index (PMI)

- In April 2024, the PMI was recorded at 49.3.

- In April 2024, the New Export Orders Index was recorded at 49.4.

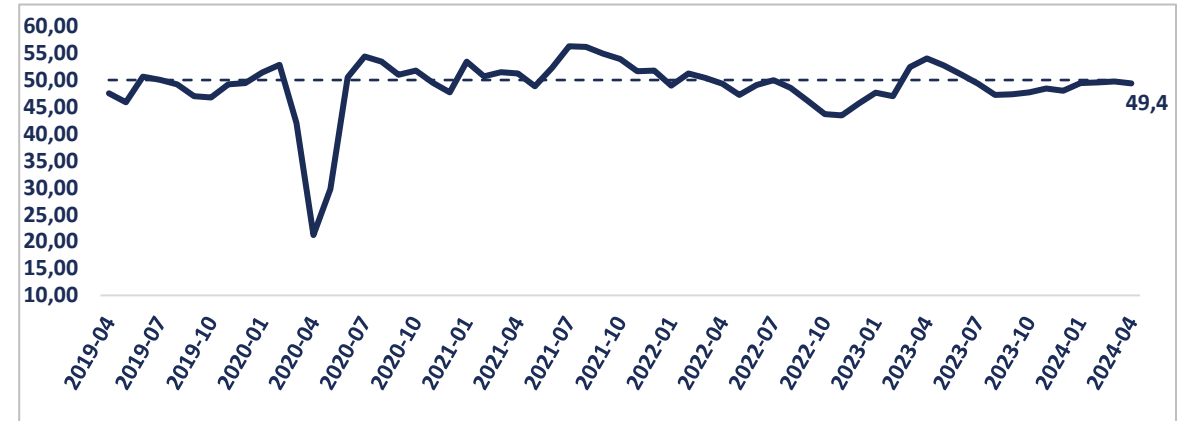
Note: The indexes measured above 50 indicates an increase, the indexes measured below 50 indicates a decline.

Purchasing Managers' Index (PMI)*



Source: S&P Global

New Export Orders Index*

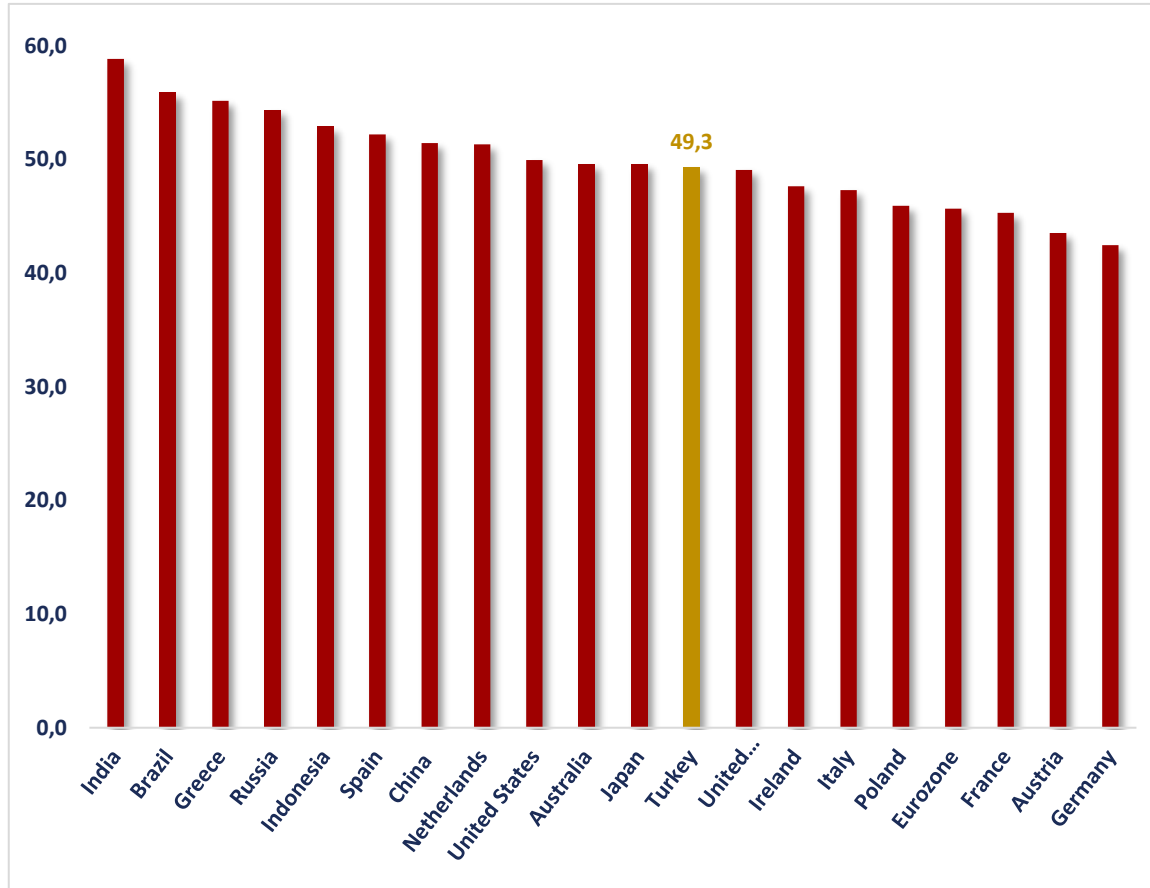


Source: S&P Global

MACROECONOMIC DEVELOPMENTS

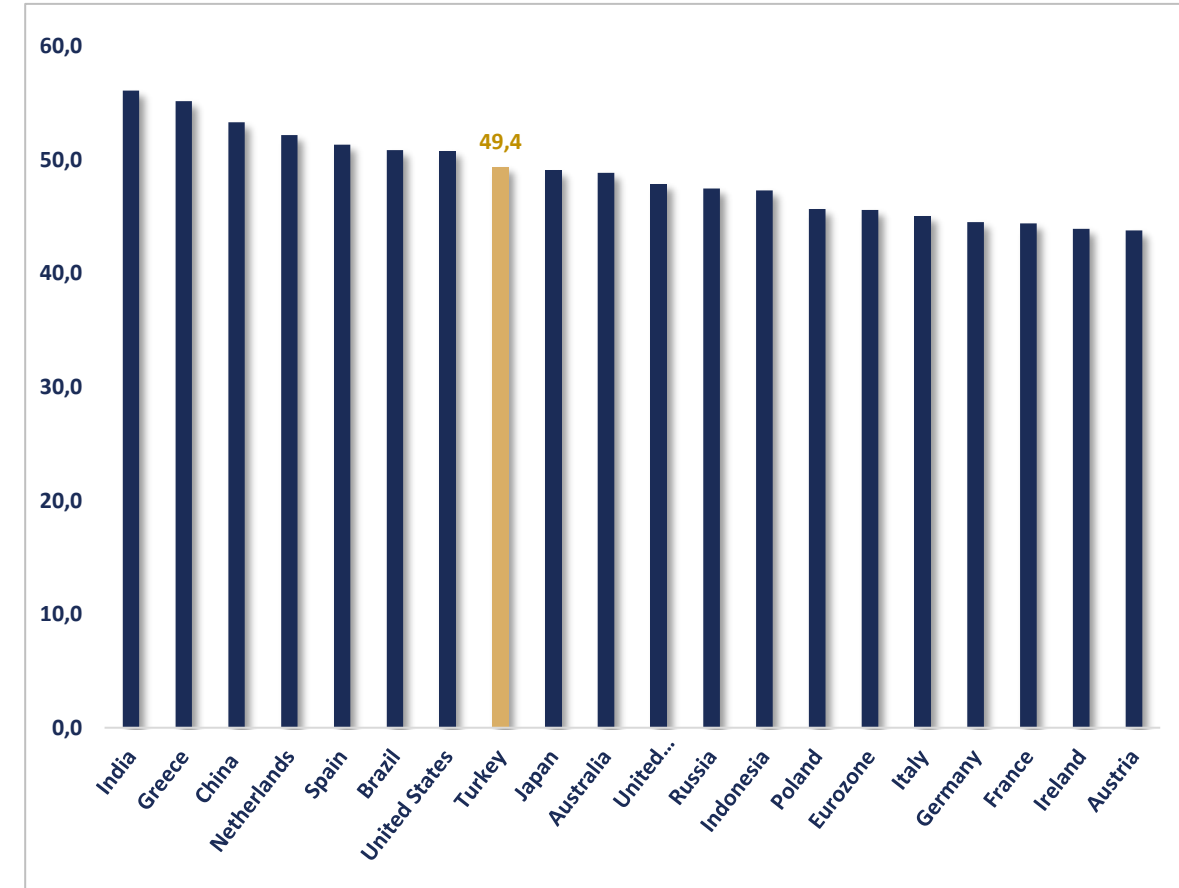
Purchasing Managers' Index (PMI)

PMI Index*, April 2024



Source: S&P Global

New Export Orders Index*, April 2024



Source: S&P Global

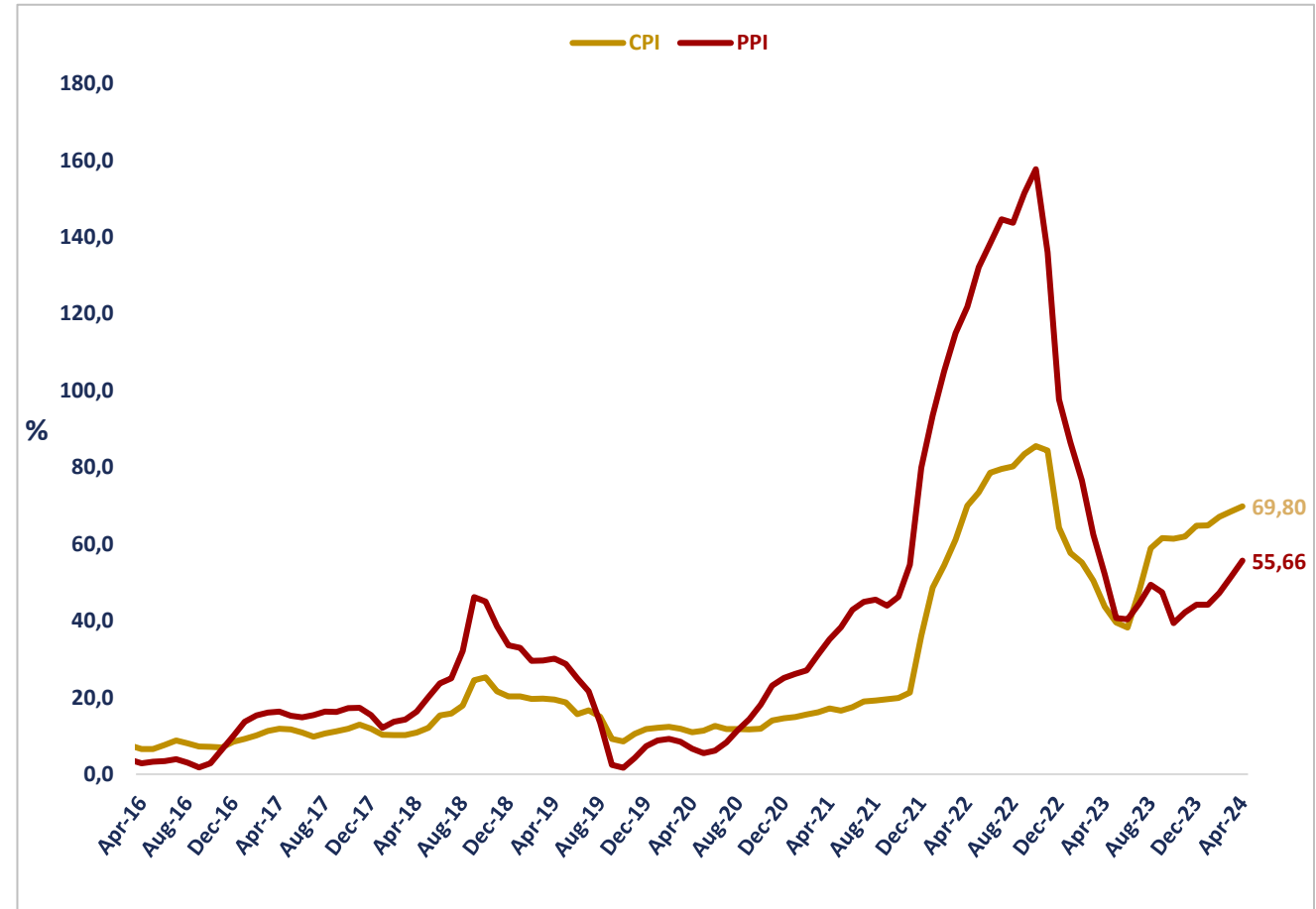
*The indexes measured above 50 indicates an increase, the indexes measured below 50 indicates a decline. Seasonally Adjusted Series.

MACROECONOMIC DEVELOPMENTS

Annual Inflation

- In April 2024, Consumer Price Index (CPI) inflation was 69.80% and Producer Price Index (PPI) inflation 55.66%.

Price Indices (YoY, %)



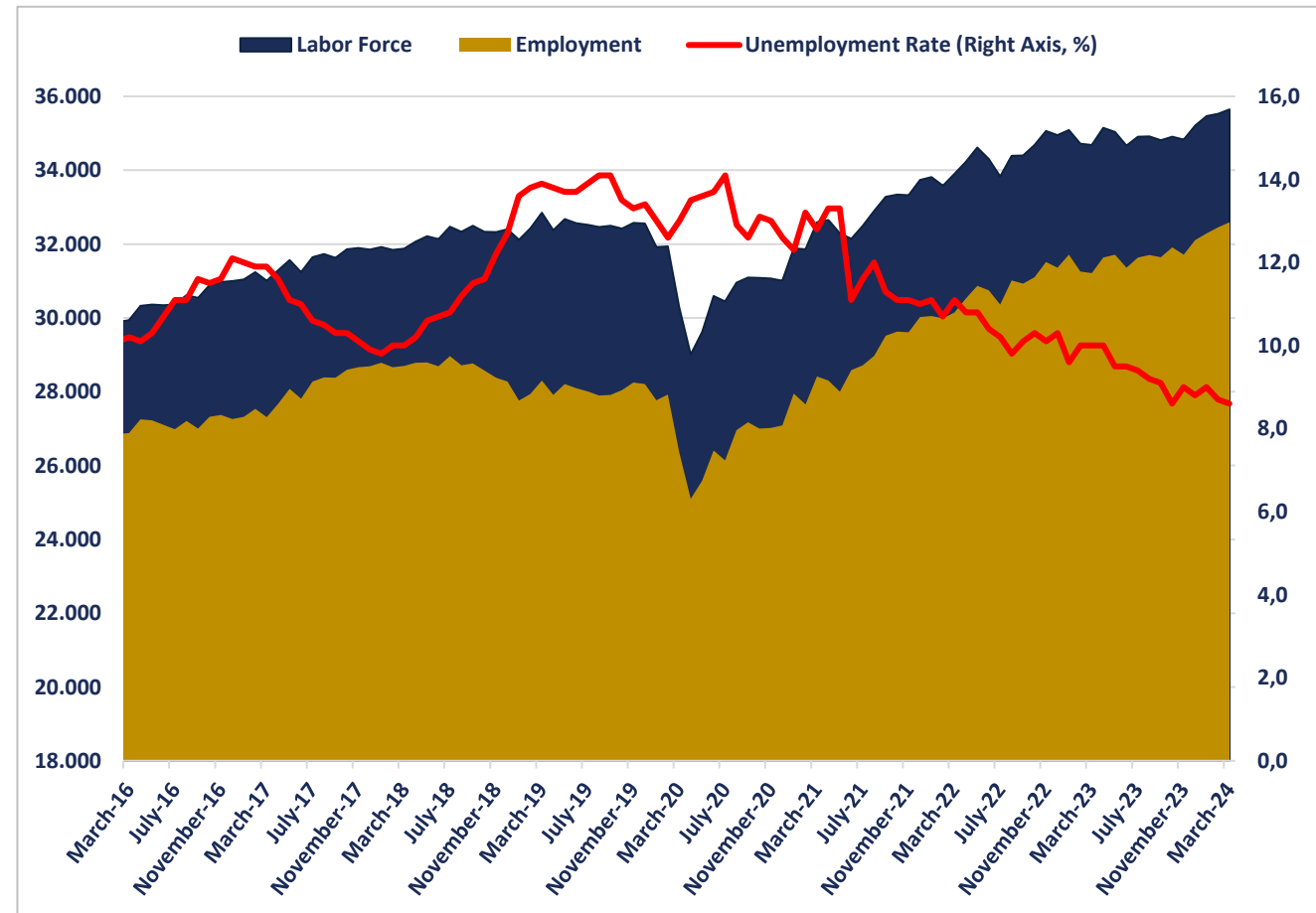
Source: TURKSTAT

MACROECONOMIC DEVELOPMENTS

Labor Market

- Seasonally adjusted unemployment rate was 8.6% in March 2024.
- The seasonally adjusted unemployment rate was 3.9% in the US (April), 6.5% in the Euro Area (March), 3.2% in Germany (March), 7.3% in France (March) and 7.2% in Italy (March).
- In March 2024, the number of employed persons increased by 139 thousand, reaching 32 million 588 thousand people and the employment rate increased by 0.2 percentage points to 49.5%.

Developments in Turkish Labor Market (Thousands)*



Source: TURKSTAT

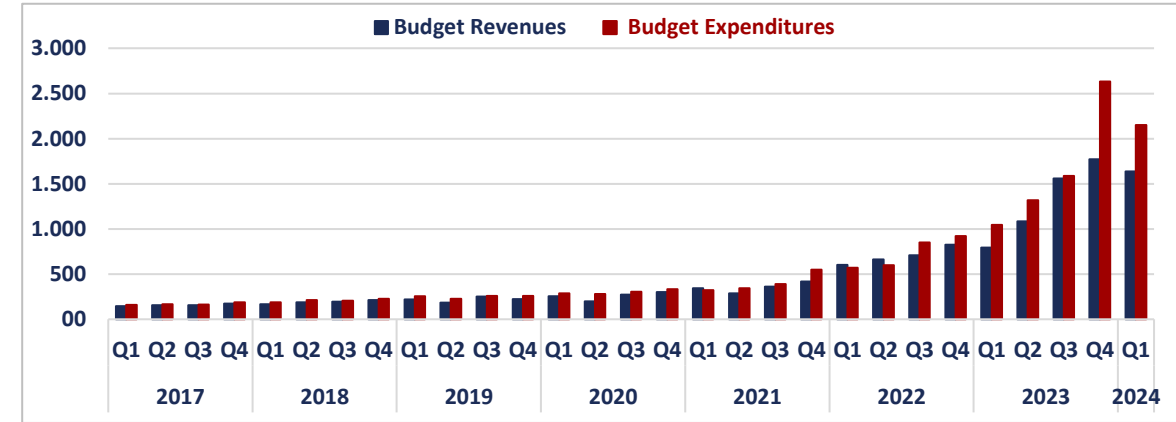
*Seasonally Adjusted Series

MACROECONOMIC DEVELOPMENTS

Central Government Budget

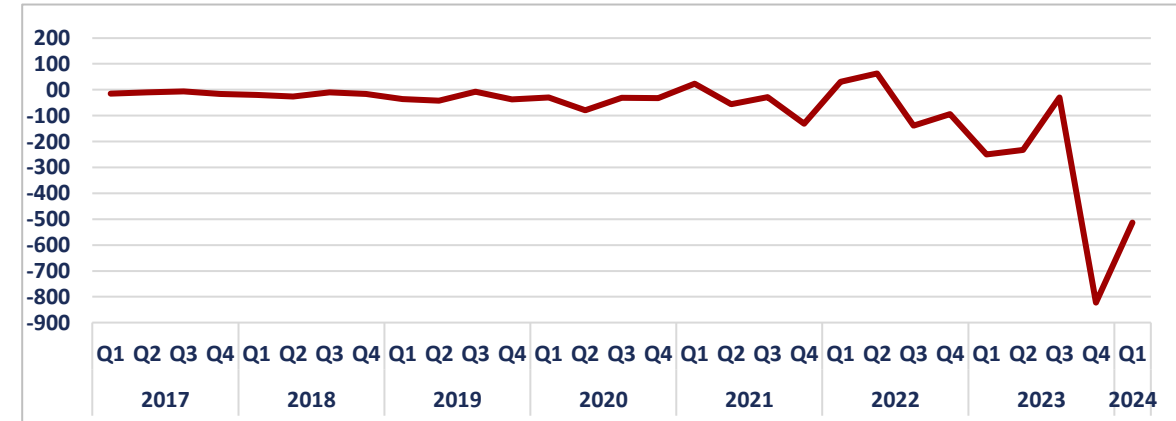
- In March 2024, central government budget revenues were 483.8 billion TL, budget expenditures were 692.8 billion TL, and the budget deficit was 209.0 billion.
- In the first quarter of 2024, central government budget expenditures totaled 2,150.7 billion TL, with revenues at 1,637.2 billion TL, leading to a budget deficit of 513.5 billion TL.

Central Government Budget Realizations (Billion TL)



Source: Ministry of Treasury and Finance

Central Government Budget Balance (Billion TL)



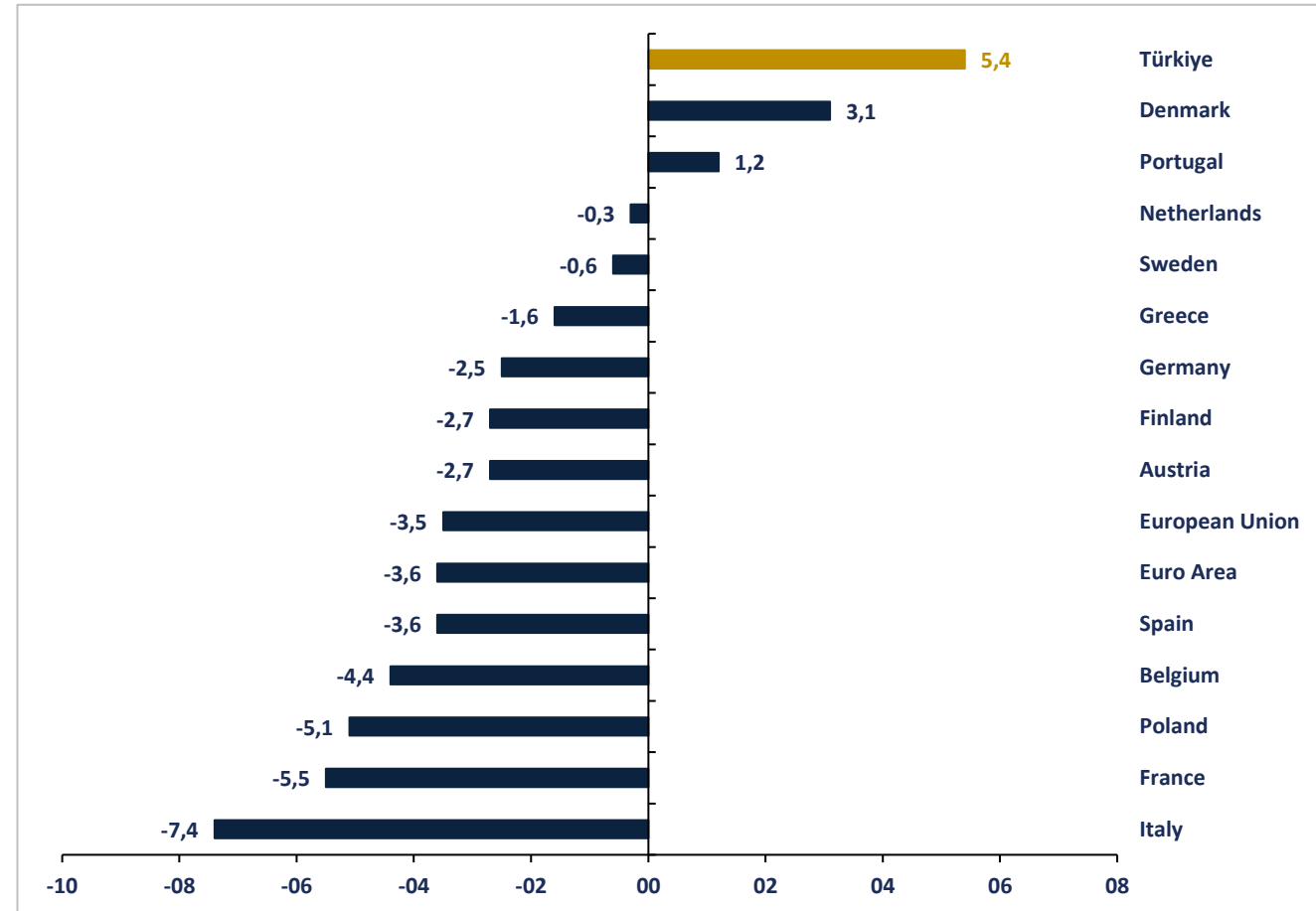
Source: Ministry of Treasury and Finance

MACROECONOMIC DEVELOPMENTS

Central Government Budget Balance

- The ratio of Türkiye's Central Government Budget Balance to GDP was 5.4% in 2023, above the average of EU countries.

Central Government Budget Balance / GDP (%), 2023



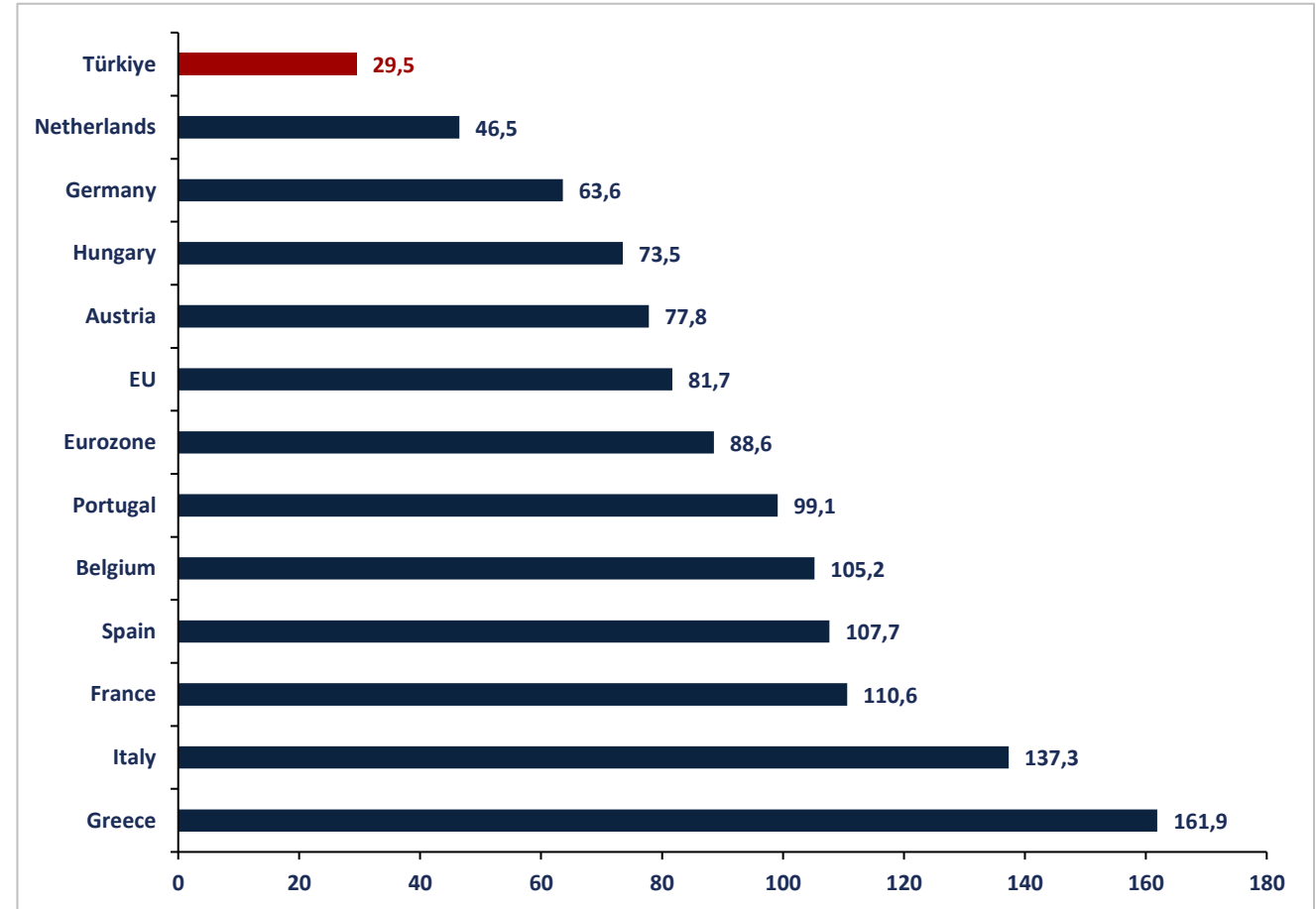
Source: Ministry of Treasury and Finance, Eurostat

MACROECONOMIC DEVELOPMENTS

General Government Debt Stock / GDP

- The ratio of Türkiye's EU-defined General Government Debt Stock to GDP was 29.5% in 2023, well below the Maastricht Criterion of 60%.

General Government Debt Stock / GDP (%), 2023



Source: Ministry of Treasury and Finance, Eurostat

MACROECONOMIC DEVELOPMENTS

Balance of Payments

- In February 2024, the current account deficit decreased by USD 5.8 billion year-on-year to USD 3.3 billion.

Balance of Payments

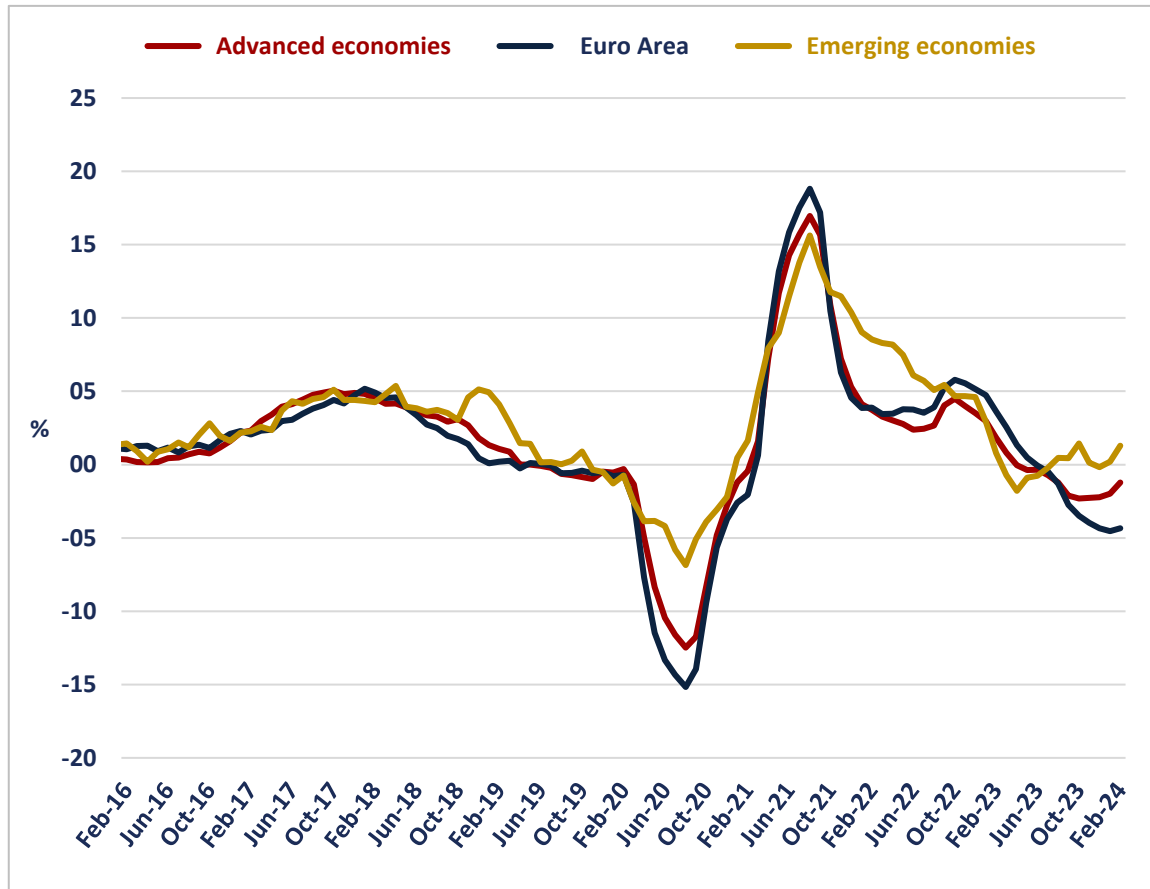
Million USD	February			January-February		
	2022	2023	Change	2023	2024	Change
I- CURRENT ACCOUNT	-9.037	-3.265	5.772	-19.461	-5.787	13.674
A. BALANCE ON GOODS	-10.531	-4.751	5.780	-23.157	-9.157	14.000
B. BALANCE ON SERVICES	2.162	2.381	219	4.980	5.172	192
C. BALANCE ON PRIMARY INCOME	-828	-849	-21	-1.219	-1.710	-491
D. BALANCE ON SECONDARY INCOME	160	-46	-206	-65	-92	-27
II- CAPITAL ACCOUNT	-24	-9	15	-38	24	62
III- FINANCIAL ACCOUNT	-7.911	-8.256	-345	-18.127	-12.648	5.479
Direct Investment	-532	142	674	-695	-519	176
Net Acquisition of Financial Assets	328	382	54	921	631	-290
Net Incurrence of Liabilities	860	240	-620	1.616	1.150	-466
Equity Capital	254	202	-52	495	595	100
Inflow	314	217	-97	568	616	48
Outflow	60	15	-45	73	21	-52
Other Capital (Net)	200	-114	-314	201	-12	-213
Real Estate (Net)	406	152	-254	920	567	-353
Portfolio Investment	-236	-4.415	-4.179	-705	-5.505	-4.800
Other Investment	-2.466	2.247	4.713	-2.709	5.813	8.522
Reserve Assets	-4.677	-6.230	-1.553	-14.018	-12.437	1.581
IV- NET ERRORS AND OMISSIONS	1.150	-4.982	-6.132	1.372	-6.885	-8.257

Source: CBRT

MACROECONOMIC DEVELOPMENTS

Developments in Global Trade Volume Indices*

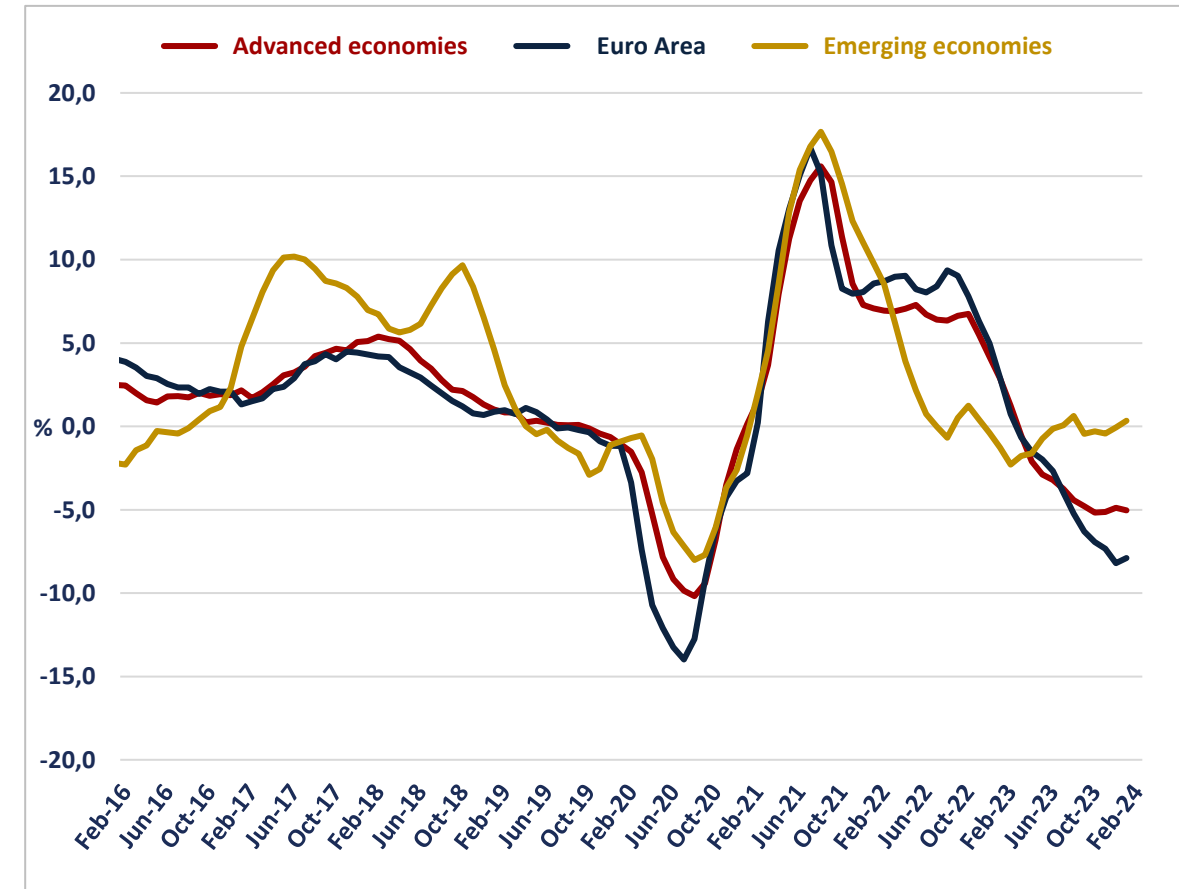
Export Volume Index (Annual Changes with 6 Month Moving Av.)



Source: Netherlands Bureau for Economic Policy Analysis (CPB)

* Trade Indices (2010=100), Volumes, Seasonally adjusted series.

Import Volume Index (Annual Changes with 6 Month Moving Av.)



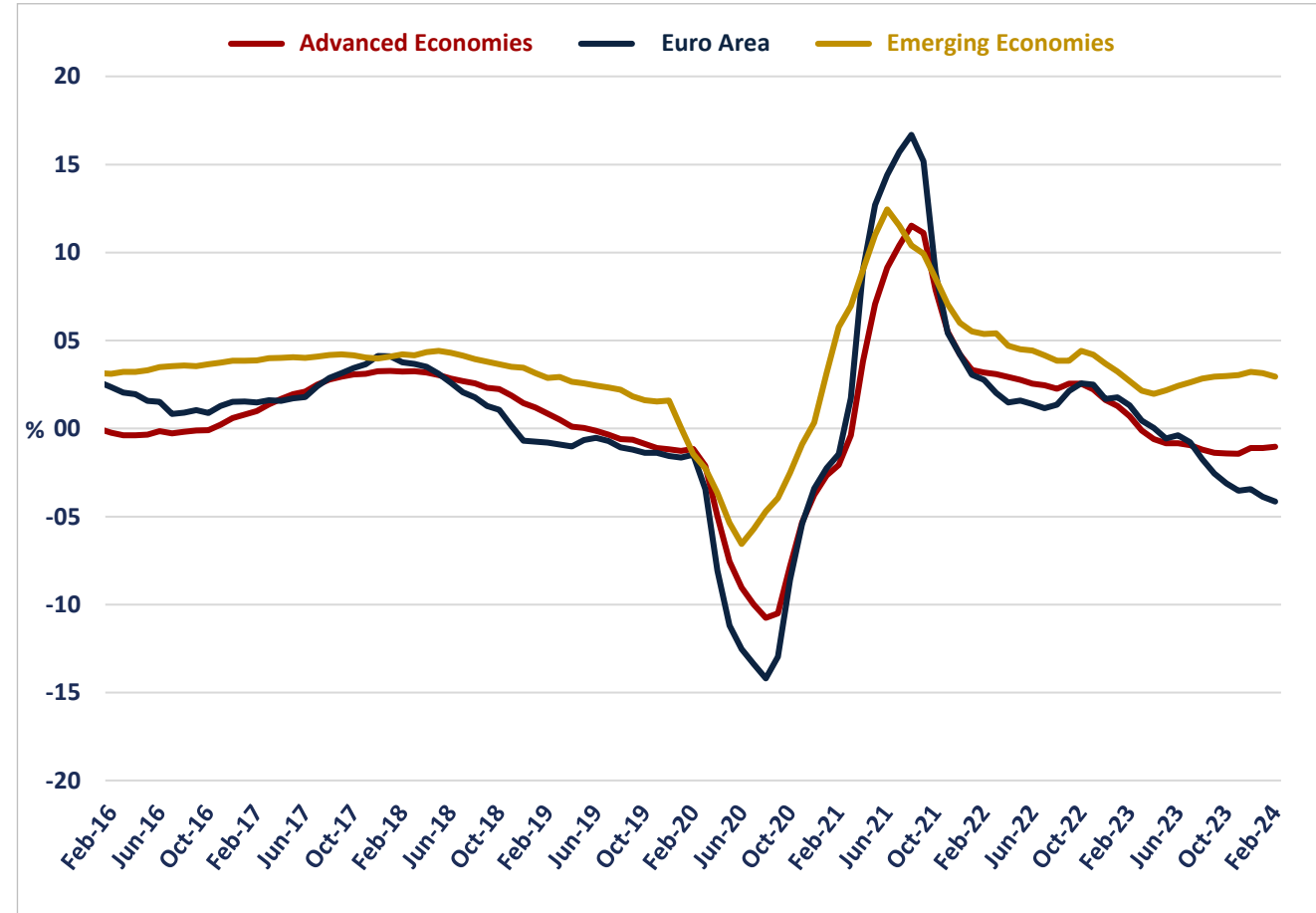
Source: Netherlands Bureau for Economic Policy Analysis (CPB)

MACROECONOMIC DEVELOPMENTS

Developments in Global Industrial Production Index

- As of February 2024, the industrial production index continues its downward trend in the Euro Area and remains relatively flat in emerging and advanced economies.

Industrial Production* (Annual Changes with 6 Month Moving Average)



Source: Netherlands Bureau for Economic Policy Analysis (CPB)

* Industrial Production Index (2010=100), Seasonally adjusted series.

B- MACROECONOMIC OUTLOOK

MACROECONOMIC OUTLOOK

2024-2026 Medium Term Program Main Economic Targets

	2022	2023 (E)	2024 (P)	2025 (P)	2026 (P)
GDP (Billion TL, Current Prices)	15,012	25,483	41,159	52,942	62,997
GDP Per Capita (USD)	10,659	12,415	12,875	13,717	14,855
Real GDP Growth	5.5	4.4	4.0	4.5	5.0
Unemployment Rate (%)	10.4	10.1	10.3	9.9	9.3
Tourism Revenues (Billion USD)	46.5	55.6	59.6	64.7	71.3

In line with the general framework of the 12th Development Plan (2024-2028), the program aims to strengthen macroeconomic and financial stability, promote high value-added production, achieve growth through productivity and export growth with a focus on green and digital transformation and a permanent improvement in the current account balance, reduce inflation to single digits in the medium term, improve the business and investment environment, and establish a policy ground based on maintaining fiscal discipline while effectively combating disasters.

Source: Ministry of Treasury and Finance, Medium Term Program

E: Estimate, P: Program

MACROECONOMIC OUTLOOK

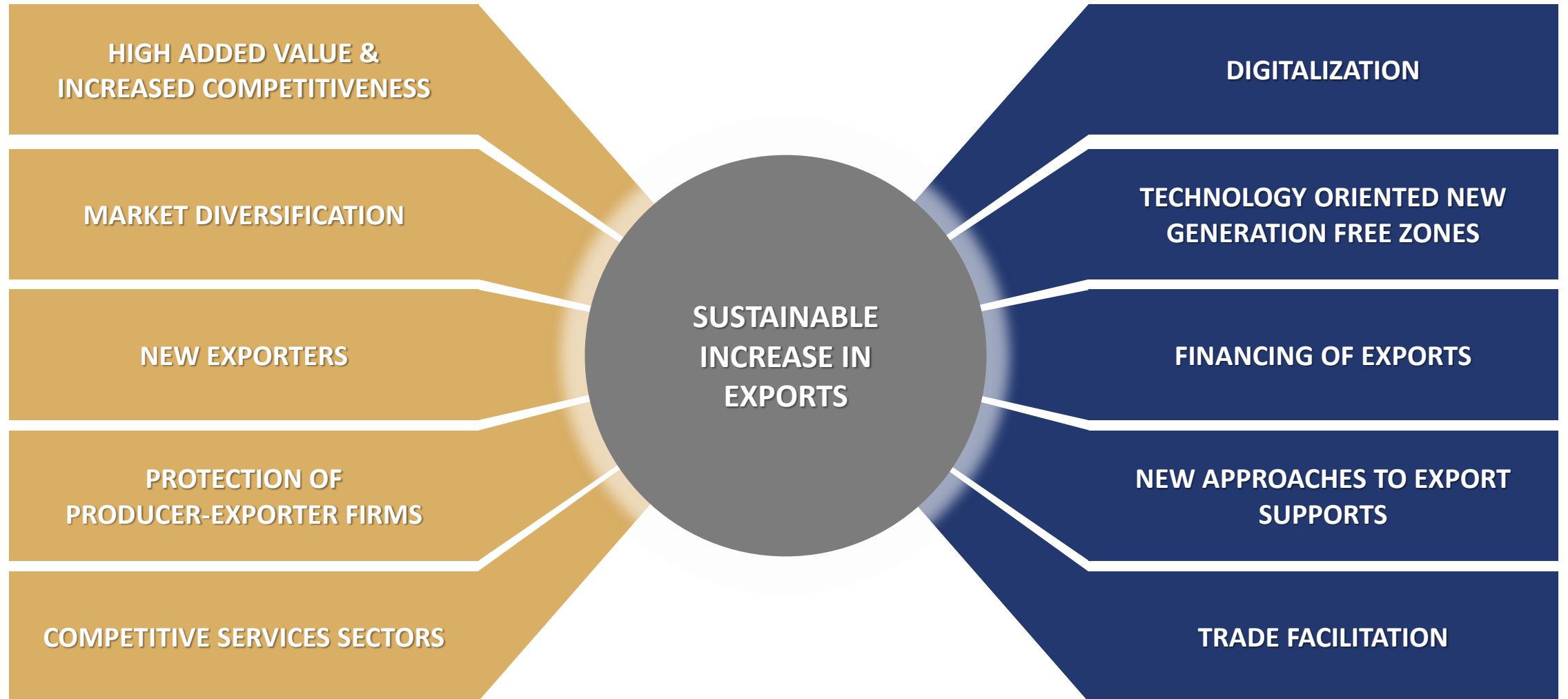
2024-2026 Medium Term Program Merchandise Trade Targets

	2022	2023 (GT)	2024 (P)	2025 (P)	2026 (P)
Exports (Billion USD) (GTS)	254.2	255.0	267.0	283.6	302.2
Imports (Billion USD) (GTS)	363.7	367.0	372.8	388.9	414.0
Balance of Trade (Billion USD)	-109.5	-112.0	-105.8	-105.3	-111.8
Volume of Trade/GDP (%)	68.2	58.2	57.2	55.8	54.3
Exports/Imports (%)	69.9	69.5	71.6	72.9	73.0

*Source: Ministry of Treasury and Finance, Medium Term Program
E: Estimate, P: Program*

MACROECONOMIC OUTLOOK

Export Master Plan Targets



DISTANT COUNTRIES STRATEGY

Why Distant Countries?

- About two-thirds of Türkiye's total exports go to countries that are relatively close to Türkiye.
- Türkiye's average export distance remains below the world average.
- Distant countries account for 62% of the world's population and contribute to 64% of global GDP.
- With the Distant Countries Strategy, we aim to quadruple our exports of goods to 18 countries that averaged approximately USD 20 billion from 2018-2020.
- Our goal is to increase this figure to around USD 80 billion, thereby raising our share to 1% of these countries' total imports from around the world.

Increasing Türkiye's share in world trade

It's recognized that our country has the potential to capture a significant portion of major markets that are geographically distant and have high incomes.

Diversifying export markets

The tendency of our exporters to geographically distant and major markets will contribute significantly to diversification of our export markets.

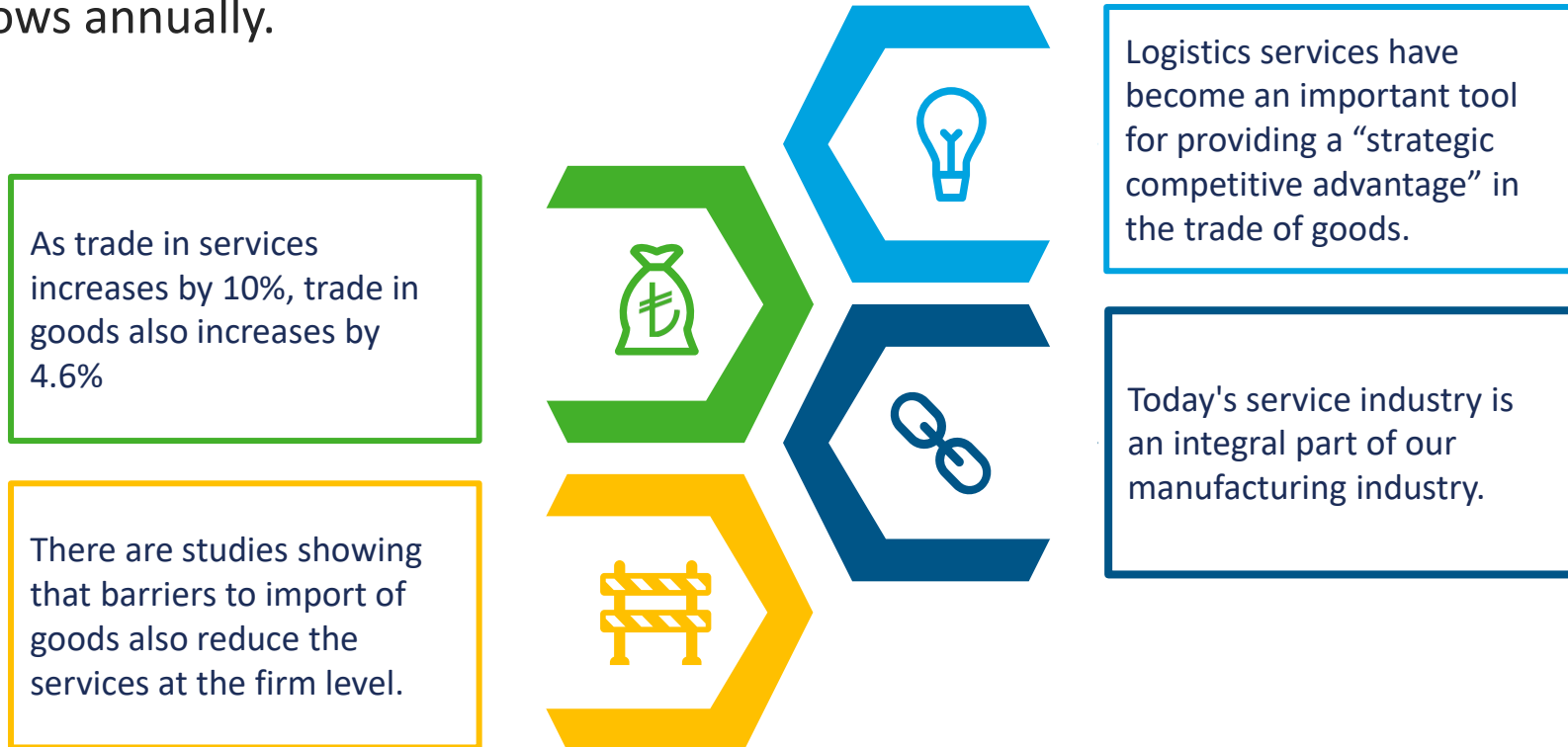
Guidance to exporters

A guiding strategy document has been released to extend Türkiye's average export range from 3,065 km to the global average of 4,744 km, and also to gain a foothold in distant major markets.

DISTANT COUNTRIES STRATEGY

Goods and Services as Complementary Elements

- Within the context of the Distant Countries Strategy, trade in goods and services is viewed as complementary elements. The significance of the services sector on the global economy and its impact on exports of goods grows annually.



- These points indicate that policies for the trade of goods and services should be considered inseparable and approached with a holistic view.

DISTANT COUNTRIES STRATEGY

Targeted Countries



MACROECONOMIC OUTLOOK

GDP Forecasts of International Organizations

International Organizations	Year	GDP Growth Forecast for Selected Countries/Country Groups (%)							
		World	Euro Zone	USA	Brazil	Russia	India	China	Japan
IMF	2023	3.2	0.4	2.5	2.9	3.6	7.8	5.2	1.9
	2024	3.2	0.8	2.7	2.2	3.2	6.8	4.6	0.9
	2025	3.2	1.5	1.9	1.7	1.8	6.5	4.1	1.0
OECD	2023	3.1	0.5	2.5	2.9	1.3	7.8	5.2	1.9
	2024	3.1	0.7	2.6	1.9	2.6	6.6	4.9	0.5
	2025	3.2	1.5	1.8	2.1	1.0	6.6	4.5	1.1
World Bank	2023	2.6	0.4	2.5	3.1	2.6	6.3	5.2	1.8
	2024	2.4	0.7	1.6	1.5	1.3	6.4	4.5	0.9
	2025	2.7	1.6	1.7	2.2	0.9	6.5	4.3	0.8

Source: IMF (April 2024), OECD (May 2024), World Bank (January 2024)

MACROECONOMIC OUTLOOK

Forecasts for World Trade

WTO Forecasts for Merchandise Trade Volume (%)

Regions	2023	2024	2025
Volume of World Merchandise Trade	-1.2	2.6	3.3
Exports			
North America	3.7	3.6	3.7
South and Central America	1.9	2.6	1.4
Europe	-2.6	1.7	1.8
Asia	0.1	3.4	3.4
Imports			
North America	-2.0	1.0	3.3
South and Central America	-3.1	2.7	3.4
Europe	-4.7	0.1	3.1
Asia	-0.6	5.6	4.7

Source: WTO (April 2024)

IMF Forecasts for Goods and Services Trade (%)

Real Growth (%)	2023	2024	2025
Volume of World Trade	0.3	3.0	3.3
Advanced Economies	0.9	2.5	2.9
Emerging Economies	-0.1	3.7	3.9

Source: IMF (April 2024)

C- DEVELOPMENTS IN EXTERNAL TRADE

1) MERCHANDISE TRADE

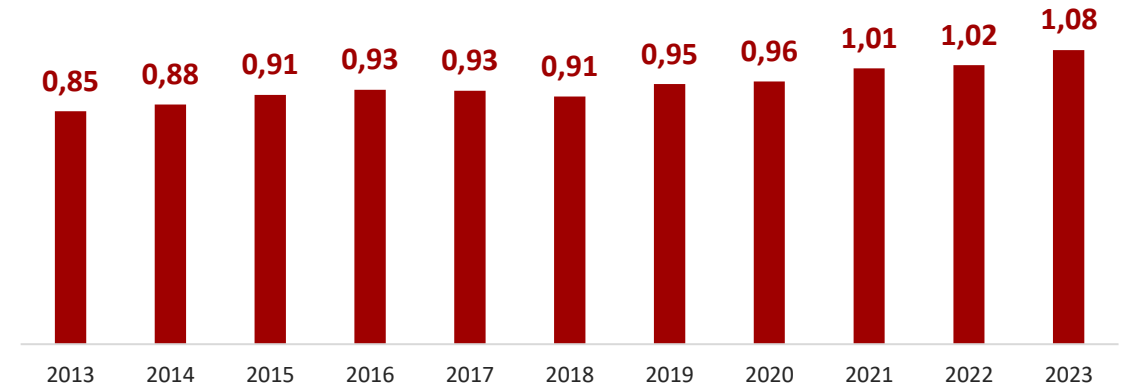
MERCHANDISE TRADE

Türkiye's Share in Global Merchandise Exports

- Türkiye's share in global merchandise exports was %1.08 in 2023.

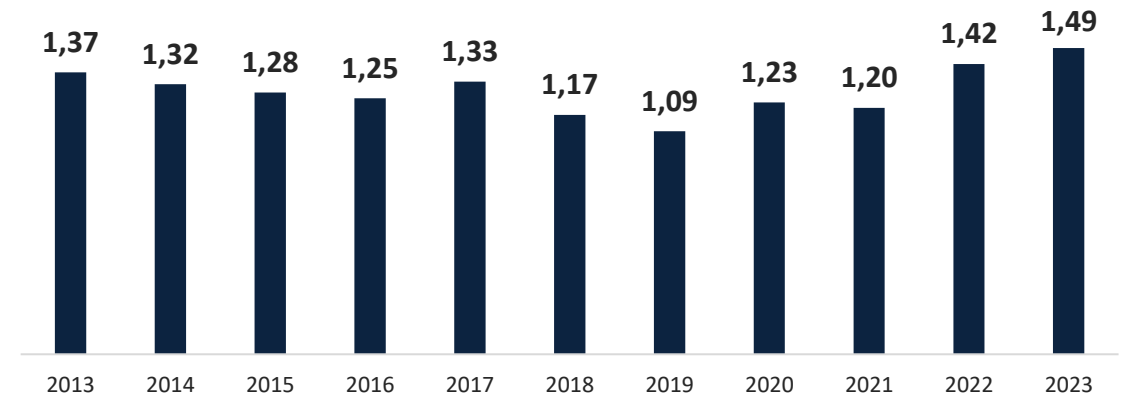
- Türkiye's share in global merchandise imports was %1.49 in 2023.

Türkiye's Share in Global Merchandise Exports (%)



Source: WTO

Türkiye's Share in Global Merchandise Imports (%)



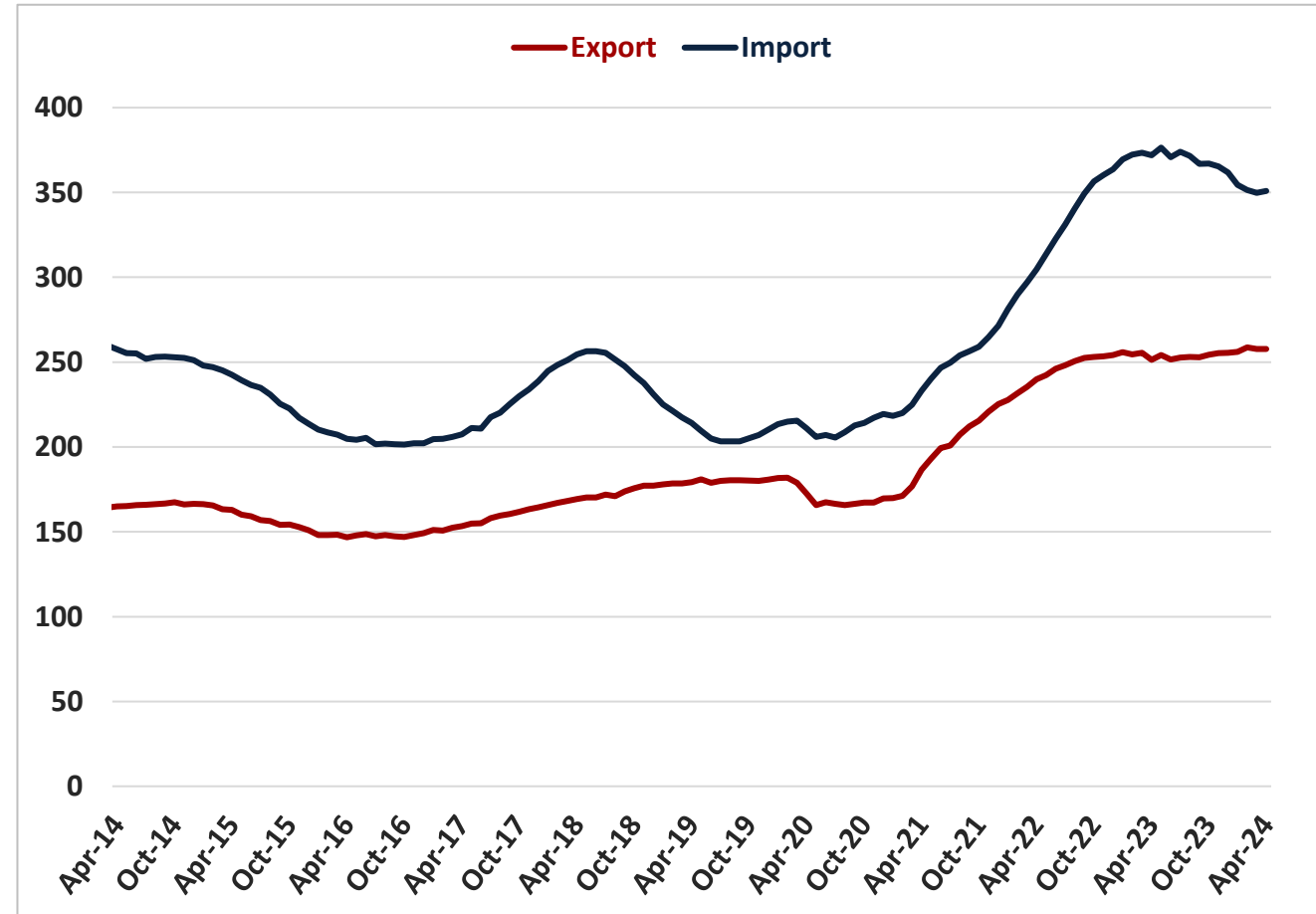
Source: WTO

MERCHANDISE TRADE

Monthly Exports and Imports

- In April 2024, compared to the same month of the previous year, exports increased by 0,1% reaching to USD 19.3 billion whereas imports increased by 4.2% to USD 29.2 billion.
- As a result, the foreign trade deficit increased by 13.3% YoY and stood at USD 9.9 billion.

Annualized Monthly Exports and Imports (Billion USD)



Source: Ministry of Trade, TURKSTAT

MERCHANDISE TRADE

Foreign Trade Indices (2015=100)

Foreign Trade Indices	2021		2022		2023		2023 March		2024 March	
	Index	Change %	Index	Change %	Index	Change %	Index	Change %	Index	Change %
Export Unit Value Index	103.8	9.5	113.6	9.4	113.4	-0.2	114.8	2.7	113.2	-1.4
Export Volume Index	143.7	21.4	148.2	3.1	149.8	1.1	163.0	1.4	158.5	-2.8
Import Unit Value Index	120.8	25.4	150	24.2	133.6	-10.9	132.5	-10.5	129.8	-2.0
Import Volume Index	105.2	-1.4	113.5	7.9	126.8	11.7	135.4	15.5	129.5	-4.4
Terms of Trade	85.9	-12.8	75.7	-11.9	84.9	12.2	86.7	14.4	87.2	0.6

In 2023, the export unit value index decreased by 0.2% compared to the previous year whereas the import unit value index increased by 11.7%.

Source: TURKSTAT

MERCHANDISE TRADE

Development of Foreign Trade

(Million USD)	2022	2023	2022/2023 Change (%)	2023 April	2024 April	2023/2024 Change (%)	2023 Jan.-April	2024 Jan.-April	2023/2024 Change (%)
Export	254,170	255,438	0.5	19,245	19,271	0.1	80,662	82,873	2.7
Energy Export¹	16,411	16,390	-0.1	1,105	1,596	44.4	4,441	6,020	35.6
Gold Export	1,051	4,330	311.9	154.5	375	142.9	842	663	-21.2
Import	363,711	361,765	-0.5	27,984	29,171	4.2	124,200	113,117	-8.9
Energy Import¹	96,549	69,114	-28.4	4,882	5,231	7.1	26,264	22,981	-12.5
Gold Import	20,440	30,017	46.9	1,246	1,585	27.2	11,787	5,325	-54.8
Foreign Trade Volume	617,880	617,202	-0.1	47,229	48,442	2.6	204,862	195,990	-4.3
Foreign Trade Balance	-109,541	-106,327	-2.9	-8,739	-9,900	13.3	-43,538	-30,243	-30.5
Balance excl. Energy	-29,403	-53,603	82.3	-4,962	-6,266	26.3	-21,715	-13,282	-38.8
Export/Import (%)¹	69.9	70.6	0.7*	68.8	66.1	-2.7*	64.9	73.3	8.3*
Export/Import (%)²	89.0	81.7	-7.3*	78.5	73.8	-4.7*	77.8	85.3	7.4*
Export/Import (%)³	95.9	89.4	-6.6*	82.3	77.4	-4.9*	87.5	89.8	2.3*

⁽¹⁾Energy corresponds to Chapter 27.

⁽²⁾Excluding energy

⁽³⁾ Excluding energy and gold

(*) Coverage rate changes represent percentage point difference.

Source: Ministry of Trade

MERCHANDISE TRADE

Distribution of Foreign Trade in Broad Economic Categories

Export

Million Dollar	Annual			April			January - April		
	2022	2023	Change	2023	2024	Change	2023	2024	Change
Investment Goods	29,035	33,589	15.7	2,555	2,482	-2.8	10,297	10,874	5.6
Intermediate Goods	133,417	128,874	-3.4	9,656	10,064	4.2	40,683	41,707	2.5
Consumption Goods	89,812	90,697	1.0	6,884	6,613	-3.9	29,146	29,784	2.2
Others	1,906	2,278	19.5	150	112	-25.7	536	508	-5.3
TOTAL	254,170	255,438	0.5	19,245	19,271	0.1	80,662	82,873	2.7

Source: Ministry of Trade

Import

Million Dollar	Annual			April			January - April		
	2022	2023	Change	2023	2024	Change	2023	2024	Change
Investment Goods	40,535	52,661	29.9	3,893	4,027	3.5	15,893	16,429	3.4
Intermediate Goods	292,437	261,201	-10.7	20,459	20,270	-0.9	94,397	79,509	-15.8
Consumption Goods	30,482	47,630	56.3	3,620	4,855	34.1	13,808	17,062	23.6
Others	257	272	6.0	12	19	58.5	102	116	13.8
TOTAL	363,711	361,765	-0.5	27,984	29,171	4.2	124,200	113,117	-8.9

Source: Ministry of Trade

MERCHANDISE TRADE

Main Export Items

CODE	EXPORT (Million Dollar)	Annual			April			January - April		
	CHAPTER	2022	2023	Change (%)	2023	2024	Change (%)	2023	2024	Change (%)
87	Vehicles other than railway or tramway rolling-stock, parts thereof	26,801	30,828	15.0	2,386	2,372	-0.6	9,842	10,296	4.6
84	Boilers, machineries and mechanical appliances, parts thereof	22,671	25,234	11.3	1,985	1,914	-3.6	8,194	8,094	-1.2
27	Mineral fuels, minerals oils and product of their distillation	16,411	16,390	-0.1	1,106	1,597	44.4	4,441	6,020	35.6
85	Electrical machinery and equipment, parts thereof	13,704	15,327	11.8	1,145	1,159	1.2	4,880	5,037	3.2
71	Precious stones, precious metals, pearls and articles thereof	10,208	13,647	33.7	798	974	22	3,470	3,577	3.1
72	Iron and steel	14,671	8,860	-39.6	603	811	34.6	2,686	3,292	22.6
39	Plastic and articles thereof	11,572	10,571	-8.6	848	782	-7.7	3,495	3,387	-3.1
61	Knitted and crocheted goods and articles thereof	11,006	10,278	-6.6	777	690	-11.2	3,400	3,100	-8.8
73	Articles of iron and steel	10,533	10,051	-4.6	772	673	-12.8	3,267	3,164	-3.1
62	Non knitted and crocheted goods and articles thereof	8,458	8,037	-5.0	654	512	-21.8	2,944	2,541	-13.7
	Subtotal	146,035	149,222	2.2	11,072	11,483	3.7	46,619	48,508	4.1
	Total	254,170	255,438	0.5	19,245	19,271	0.1	80,662	82,873	2.7

Source: Ministry of Trade

*Sorted by April 2024 values

MERCHANDISE TRADE

Main Import Items

CODE	IMPORT (Million Dollar)	Annual			April			January - April		
	CHAPTER	2022	2023	Change (%)	2023	2024	Change (%)	2023	2024	Change (%)
27	Mineral fuels, minerals oils and product of their distillation	96,549	69,114	-28.4	4,883	5,231	7.1	26,264	22,982	-12.5
84	Boilers, machineries and mechanical appliances, parts thereof	34,574	40,939	18.4	3,219	3,394	5.5	12,916	12,904	-0.1
87	Vehicles other than railway or tramway rolling-stock, parts thereof	17,678	32,260	82.5	2,459	2,804	14	8,463	10,187	20.4
71	Precious stones, precious metals, pearls and articles thereof	23,458	33,912	44.6	1,482	2,706	82.6	12,936	8,089	-37.5
85	Electrical machinery and equipment, parts thereof	21,535	27,824	29.2	2,352	2,079	-11.6	9,096	8,669	-4.7
72	Iron and steel	28,367	24,161	-14.8	2,429	1,994	-17.9	8,403	7,824	-6.9
39	Plastic and articles thereof	18,976	16,215	-14.6	1,412	1,427	1.1	5,609	5,048	-10.0
29	Organic chemicals	11,120	9,180	-17.4	814	777	-4.5	3,231	3,004	-7.0
90	Optics, photography, cinema	5,244	6,451	23.0	537	527	-1.9	2,115	2,137	1.0
74	Copper and articles thereof	5,510	5,652	2.6	548	522	-4.7	2,428	1,828	-24.7
	Subtotal	263,010	265,706	1.0	20,133	21,460	6.6	91,460	82,670	-9.6
	Total	363,711	361,765	-0.5	27,984	29,171	4.2	124,200	113,117	-8.9

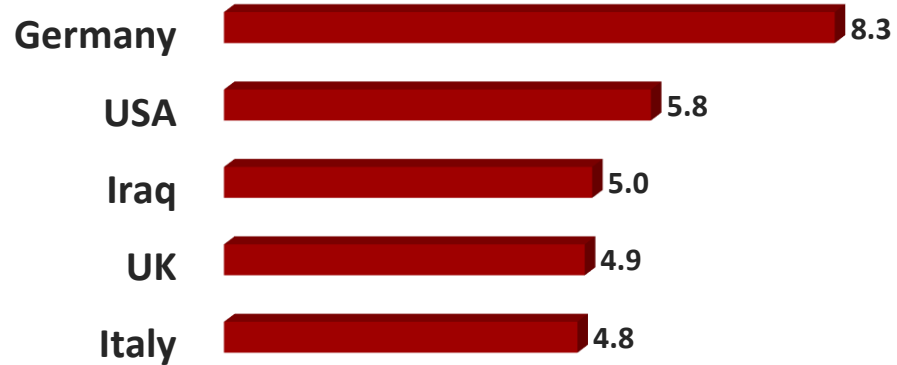
Source: Ministry of Trade

*Sorted by April 2024 values

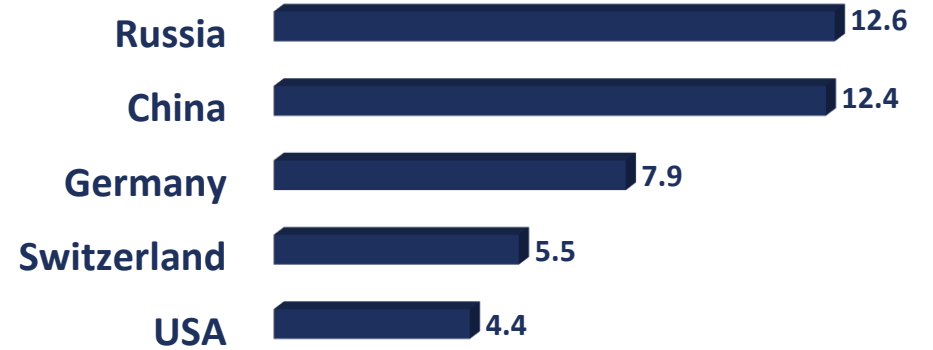
MERCHANDISE TRADE

Main Trade Partners

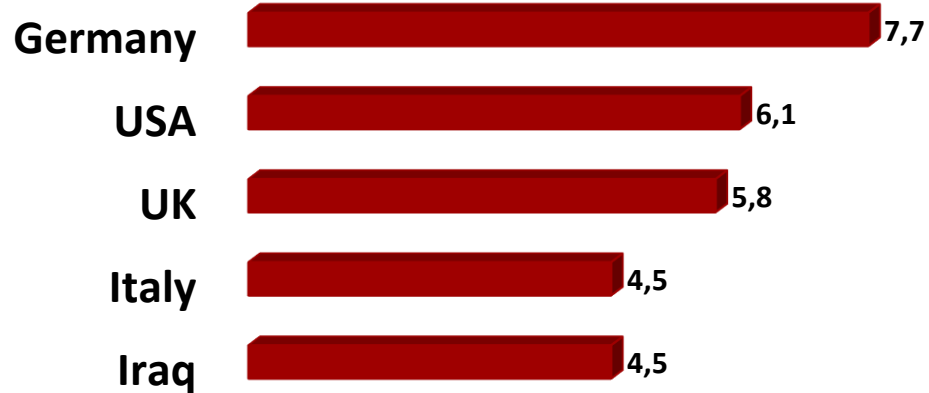
Top 5 Export Partners in 2023 (Share in Total Exports)



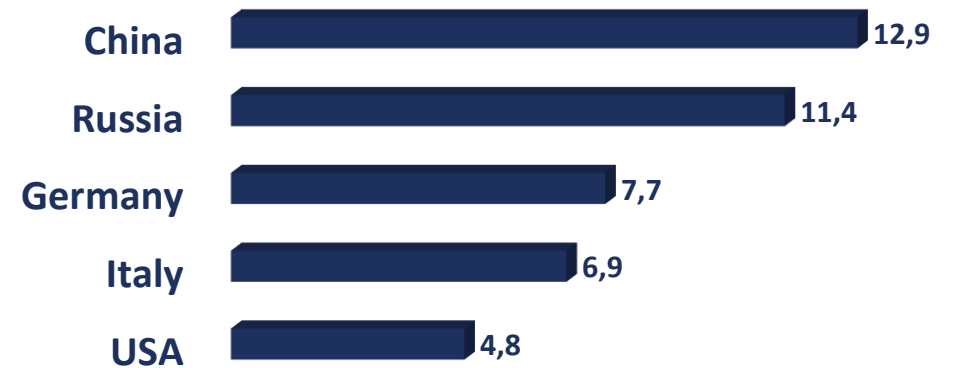
Top 5 Import Partners in 2023 (Share in Total Imports)



Top 5 Export Partners April 2024 (Share in Total Exports)



Top 5 Import Partners April 2024 (Share in Total Imports)



Source: Ministry of Trade

MERCHANDISE TRADE

Exports by Regions

Million Dollar			Annual				April				January - April			
			2022	2023	Share (%)	Change (%)	2023	2024	Share (%)	Change (%)	2023	2024	Share (%)	Change (%)
Rank	Main Country Groups	Country Groups												
1	Europe	European Union (EU-27)	103,049	104,252	40.8	1.2	8,122	8,010	41.6	-1.4	34,088	35,042	42.3	2.8
		Other European Countries	36,629	39,675	15.5	8.3	3,025	2,963	15.4	-2.0	12,894	12,135	14.6	-5.9
2	Africa	Other African Countries	9,509	7,700	3	-19.0	583	626	3.2	7.4	2,365	2,344	2.8	-0.9
		North African Countries	14,110	13,599	5.3	-3.6	974	1,033	5.4	6.1	3,996	4,428	5.3	10.8
3	America	South American Countries	3,356	2,539	1	-24.3	189	194	1	2.4	772	887	1.1	15.0
		North American Countries	18,773	16,528	6.5	-12.0	1,274	1,304	6.8	2.4	5,178	5,505	6.6	6.3
		Central America and the Caribbean	2,768	2,757	1.1	-0.4	253	250	1.3	-1.3	835	936	1.1	12.0
4	Asia	Other Asian Countries	18,324	19,327	7.6	5.5	1,406	1,555	8.1	10.6	5,892	6,314	7.6	7.2
		Near and Middle Eastern	44,982	45,498	17.8	1.1	3,172	3,204	16.6	1.0	13,571	14,351	17.3	5.8
5	Australia & New Zealand	Australia and New Zealand	1,089	1,075	0.4	-1.3	64	92	0.5	44.6	297	411	0.5	38.6
6	Others	Other Countries	1,581	2,487	1	57.4	183	39	0.2	-78.7	775	519	0.6	-33.0
Total			254,170	255,438	100	0.5	19,245	19,271	100	0.1	80,662	82,873	100	2.7

Source: Ministry of Trade

MERCHANDISE TRADE

Imports by Regions

Million Dollar			Annual				April				January - April			
			2022	2023	Share (%)	Change (%)	2023	2024	Share (%)	Change (%)	2023	2024	Share (%)	Change (%)
Rank	Main Country Groups	Country Groups												
1	Europe	European Union (EU-27)	93,287	106,012	29.3	13.6	8,382	9,487	32.5	13.2	34,142	36,536	32.3	7.0
		Other European Countries	87,506	78,326	21.7	-10.5	5,545	5,481	18.8	-1.1	31,623	23,403	20.7	-26.0
2	Africa	Other African Countries	3,412	3,076	0.9	-9.8	229	386	1.3	68.1	863	1,228	1.1	42.2
		North African Countries	6,099	7,278	2.0	19.3	555	731	2.5	31.8	2,422	2,619	2.3	8.2
3	America	South American Countries	9,919	7,160	2.0	-27.8	586	1,045	3.6	78.2	1,999	2,863	2.5	43.2
		North American Countries	16,545	17,082	4.7	3.3	1,265	1,505	5.2	19.0	5,333	5,972	5.3	12.0
		Central America and the Caribbean	1,421	1,496	0.4	5.3	117	110	0.4	-6.3	445	470	0.4	5.6
4	Asia	Other Asian Countries	87,935	90,711	25.1	3.2	7,440	7,847	26.9	5.5	29,183	27,781	24.6	-4.8
		Near and Middle Eastern	21,346	24,809	6.9	16.2	2,150	2,388	8.2	11.1	6,990	7,089	6.3	1.4
5	Australia & New Zealand	Australia and New Zealand	1,690	1,218	0.3	-27.9	116	174	0.6	49.1	469	530	0.5	13.0
6	Others	Other Countries	34,552	24,597	6.8	-28.8	1,598	17	0.1	-98.9	10,731	4,627	4.1	-56.9
Total			363,711	361,765	100.0	-0.5	27,984	29,171	100	4.2	124,200	113,117	100	-8.9

Source: Ministry of Trade

MERCHANDISE TRADE

Exports by Province of Activity (Top 5 Provinces, Million USD)

City	April 2023	April 2024	Change	Share (%)	2022	2023	Change	Share (%)
İstanbul	4,361	4,075	-286	21.1	65,314	59,384	-5,930	23.2
Kocaeli	2,370	2,439	69	12.7	28,105	30,628	2,523	12.0
İzmir	1,793	1,843	50	9.6	23,840	23,794	-45	9.3
Bursa	1,297	1,309	12	6.8	16,611	17,627	1,016	6.9
Tekirdağ	1,025	894	-130	4.6	12,775	12,506	-269	4.9

Sorted By April 2024

*In addition to the export statistics compiled on the basis of the provinces where the headquarters of the firms are located, the Ministry has also compiled Export Statistics by Provinces of Activity, which are calculated on the basis of production locations.

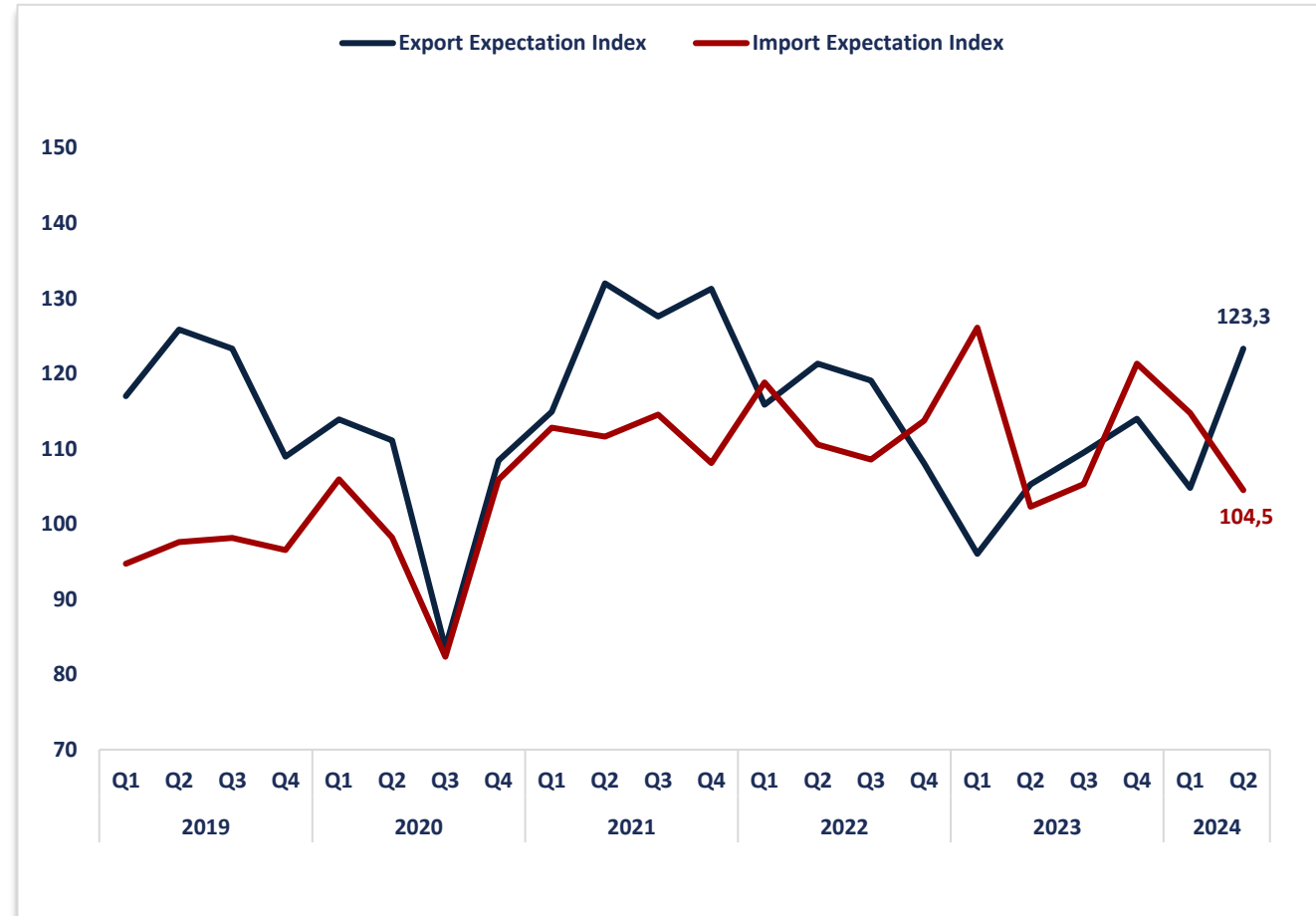
Source: Ministry of Trade, TURKSTAT

MERCHANDISE TRADE

Foreign Trade Expectation Survey

- In the 2nd quarter of 2024, the export expectations index is 123.3 and the import expectations index is 104.5.

Foreign Trade Expectation Survey (FTES)*



Source: Ministry of Trade

*An index greater than 100 indicates that expectations are expected to increase (optimistic), less than 100 indicates that expectations are expected to decrease (pessimistic) and 100 indicates that no change is expected (neutral).

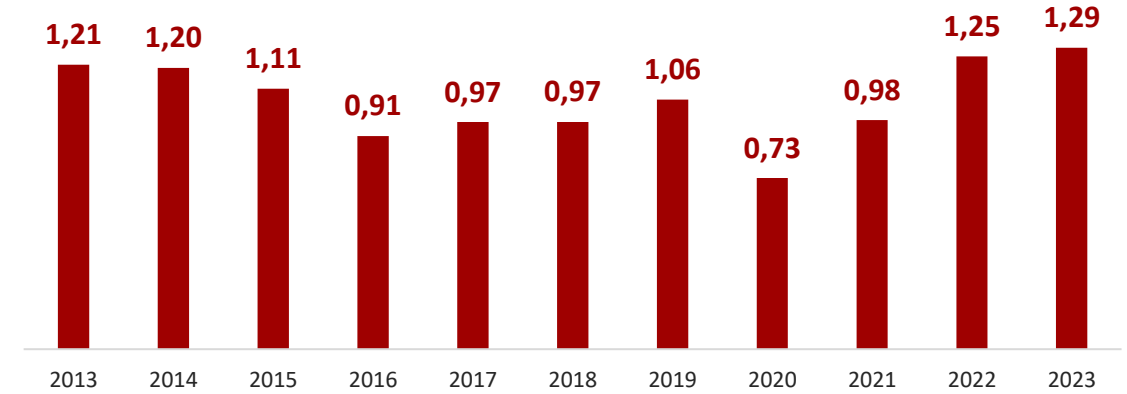
2) SERVICES TRADE

SERVICES TRADE

Türkiye's Share in Global Services Trade

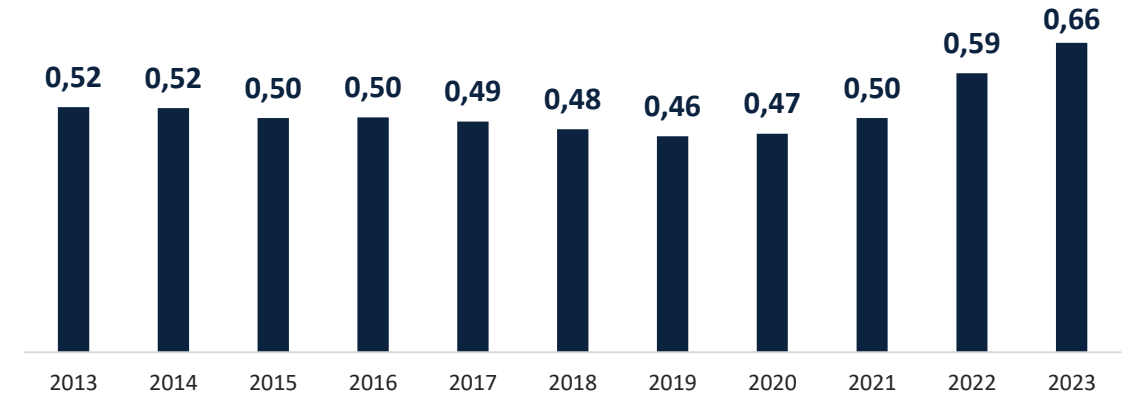
- Türkiye's share in global exports of services realized as 1.29% in 2023.
- Türkiye's share in global imports of services realized as 0.66% in 2023.

Türkiye's Share in Global Services Exports (%)



Source: WTO

Türkiye's Share in Global Services Imports (%)



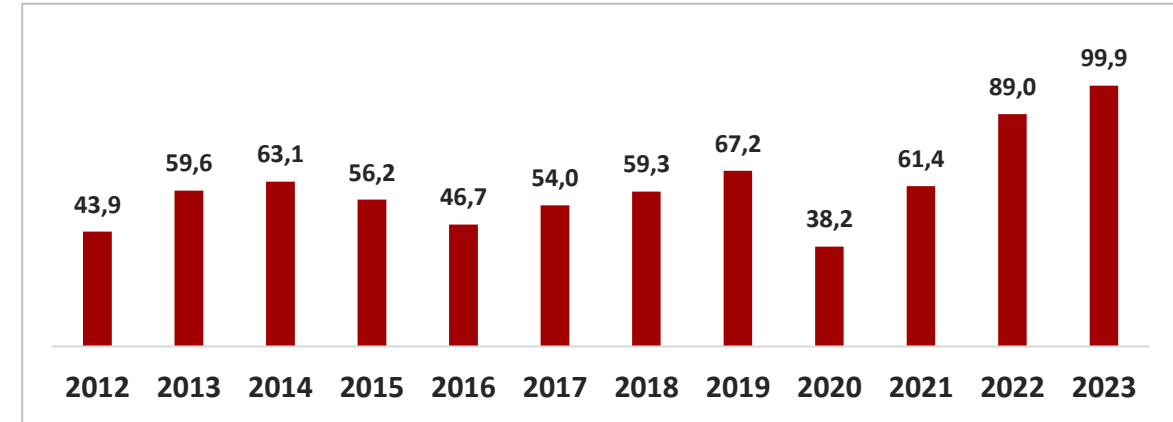
Source: WTO

SERVICES TRADE

Türkiye's Services Trade

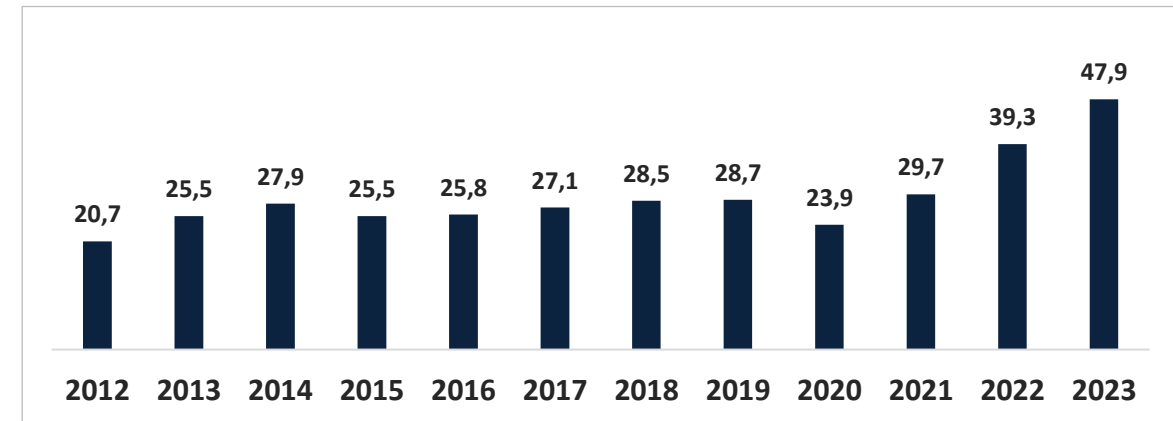
- Türkiye's services exports amounted to USD 99.9 billion in 2023.
- Türkiye's services imports was realized as USD 47.9 billion in 2023. Thus, the balance of services recorded a surplus of USD 52 billion in 2023.

Türkiye's Services Exports (Billion USD)



Source: CBRT

Türkiye's Services Imports (Billion USD)



Source: CBRT

SERVICES TRADE

Balance of Payments - Services Items

Credit Million Dollar	February			January - February		
	2023	2024	Change (%)	2023	2024	Change (%)
Services	5,294	6,377	20.5	11,759	12,993	10.5
Transport	2,128	2,513	18.1	4,717	5,057	7.2
Travel	2,168	2,514	16	4,771	5,259	10.2
Construction	19	20	5.3	39	36	-7.7
Insurance and pension services	201	294	46.3	372	578	55.4
Financial Services	35	47	34.3	71	102	43.7
Charges for the use of intellectual property	22	23	4.5	56	51	-8.9
Telecommunications, computer, information serv,	200	286	43	544	602	10.7
Other business services	261	391	49.8	631	706	11.9
Personal, cultural, and recreational services	30	26	-13.3	54	50	-7.4
Government goods and services	32	27	-15.6	69	62	-10.1
Debit Million Dollar	February			January - February		
	2023	2024	Change (%)	2023	2024	Change (%)
Services	3,132	3,996	27.6	6,779	7,821	15.4
Transport	1,319	1,615	22.4	2,865	3,164	10.4
Travel	419	557	32.9	862	1,107	28.4
Construction	3	0	-100	6	1	-83.3
Insurance and pension services	329	338	2.7	759	680	-10.4
Financial Services	50	54	8	106	110	3.8
Charges for the use of intellectual property	169	227	34.3	403	483	19.9
Telecommunications, computer, information serv,	267	326	22.1	571	652	14.2
Other business services	424	635	49.8	907	1,183	30.4
Personal, cultural, and recreational services	30	47	56.7	64	91	42.2
Government goods and services	90	129	43.3	173	229	32.4

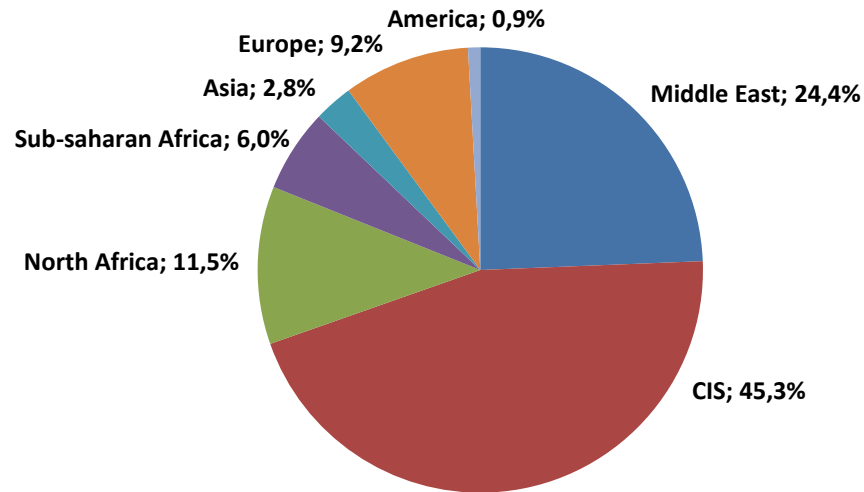
Source: CBRT

SERVICES TRADE

Contracting Services Abroad

- There are 42 Turkish companies in the list of the world's 250 largest contracting companies in 2022. In this regard, Türkiye ranks 2nd after China.

Distribution of Contracting Services By Country Groups (%)
(1971-2024 April)



Contracting Services Abroad

Years	Projects	Countries	Project Volume (Billion USD)	Cum. Project Volume (Billion USD)	Avr. Project Volume (Billion USD)
1971-2002	2425	48	49.75	49.75	0.02
2003	339	35	6.40	56.15	0.02
2004	477	36	8.63	64.78	0.02
2005	452	33	12.92	77.70	0.03
2006	577	35	22.41	100.11	0.04
2007	613	45	25.64	125.75	0.04
2008	667	39	24.69	150.44	0.04
2009	505	45	20.12	170.56	0.04
2010	632	50	23.33	193.90	0.04
2011	561	51	24.67	218.57	0.04
2012	551	49	31.69	250.26	0.06
2013	437	50	31.23	281.48	0.07
2014	360	54	26.70	308.18	0.07
2015	287	57	24.05	332.23	0.08
2016	221	56	15.00	347.23	0.07
2017	314	52	17.87	365.10	0.06
2018	387	53	22.47	387.56	0.06
2019	545	45	20.10	407.66	0.04
2020	383	42	16.40	424.06	0.04
2021	454	71	31.12	455.18	0.07
2022	506	67	19.89	475.06	0.04
2023	431	68	28.04	503.10	0.07
2024*	50	23	4.81	507.91	0.10

Source: Ministry of Trade

* 2024 January-April Data.

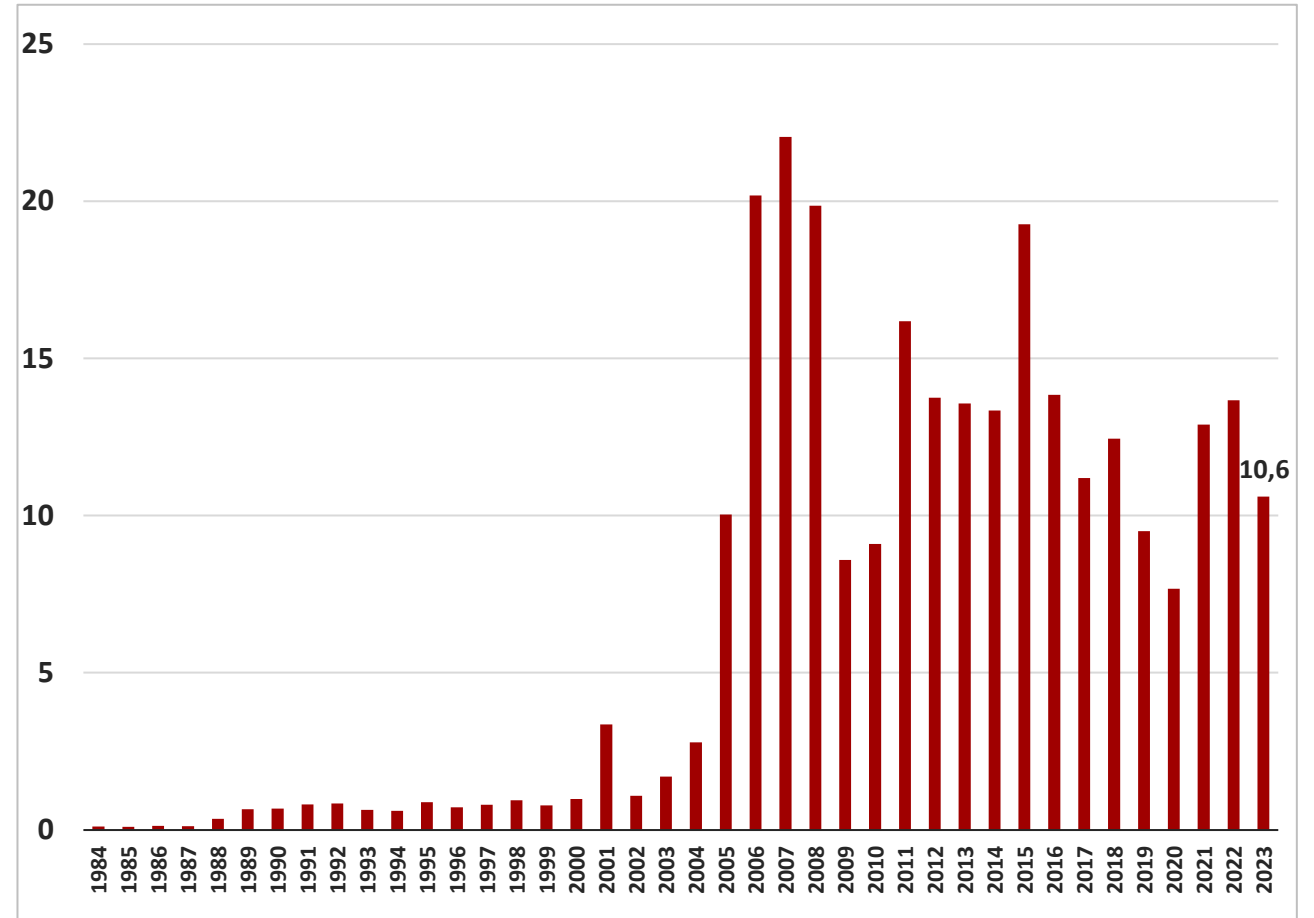
D- INVESTMENT CLIMATE

INVESTMENT CLIMATE

Foreign Direct Investment

- FDI stock reached USD 262.2 billion over the 2003-2023 period. It was USD 14.6 billion in the 1984-2002 period.
- While FDI inflow was USD 860 million in February 2023, it was realized as USD 240 million in February 2024.

Foreign Direct Investment (Billion USD)



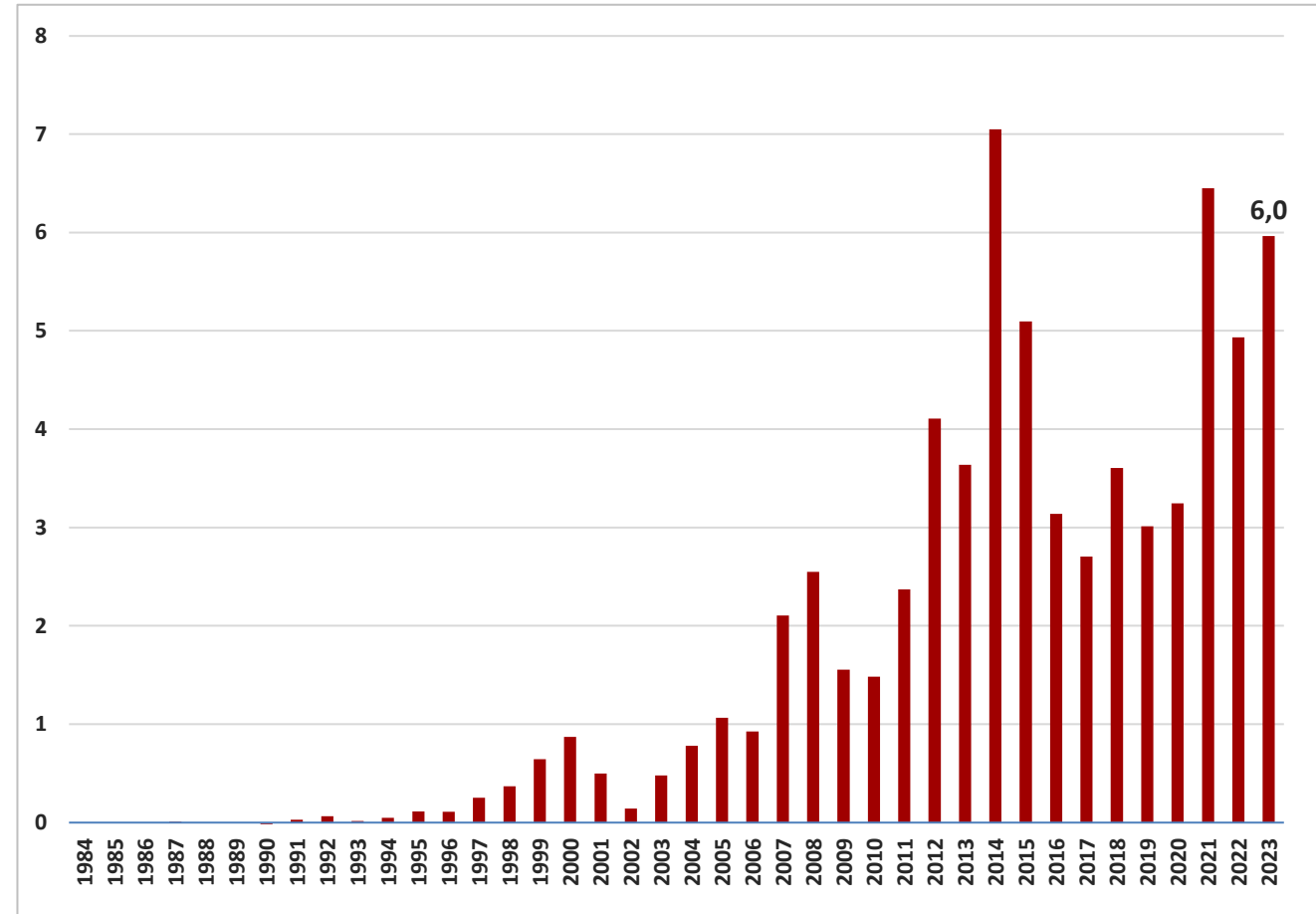
Source: CBRT

INVESTMENT CLIMATE

Foreign Direct Investment Abroad

- Direct investments from Türkiye to abroad reached USD 66.2 billion from 2003 to 2023 on a cumulative basis.
- In February 2024, direct investments abroad reached 382 million dollars, an increase of 16% compared to the same month of the previous year.

Foreign Direct Investment Abroad (billion USD)

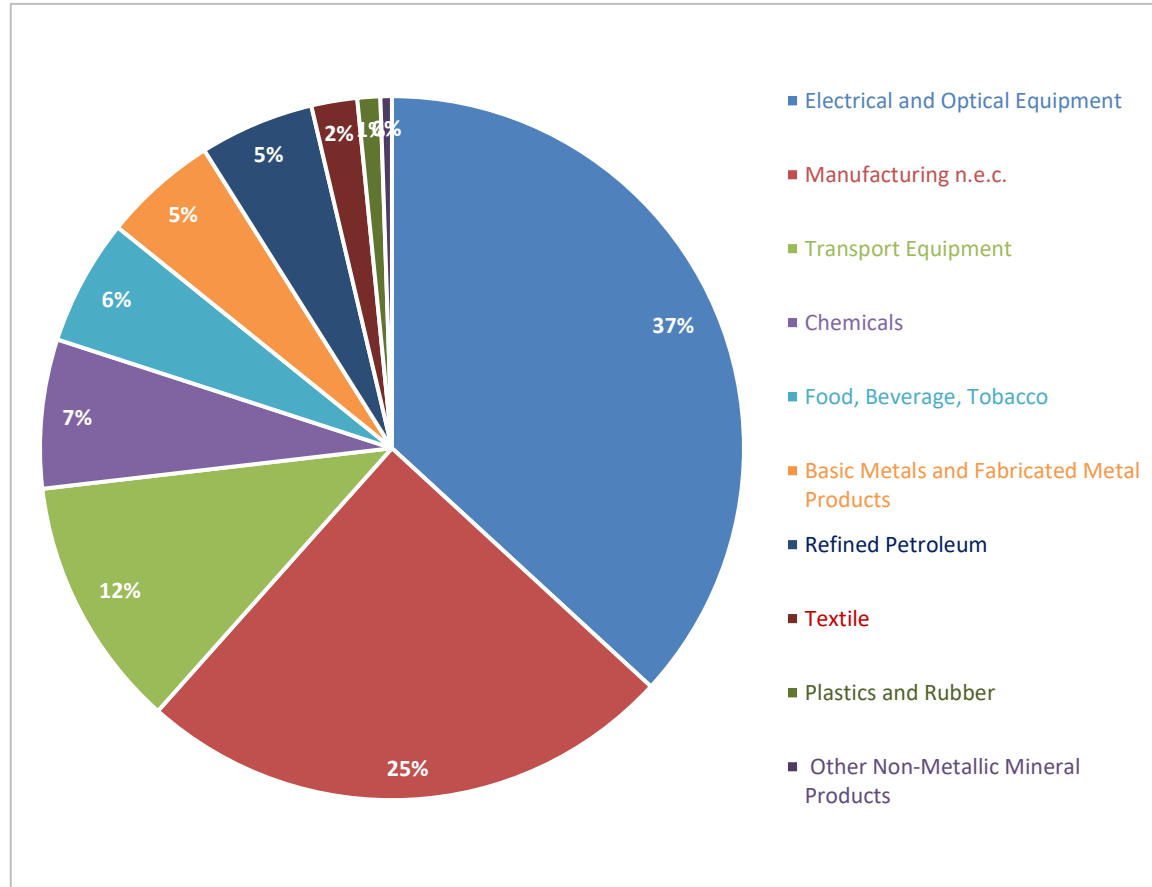


Source: CBRT

INVESTMENT CLIMATE

The Sectoral Breakdown of Foreign Investments

Breakdown of Investment in Manu. Industry (%) (2024 January-February)



Source: CBRT

The Sectoral Breakdown of Foreign Investments

(Million USD)	Annual		January-February	
	2022	2023	2023	2024
AGRICULTURE	71	28	4	0
INDUSTRIAL SECTORS	2,099	2,373	324	369
Mining and Quarrying	174	171	1	167
Manufacturing	1,565	1,706	323	190
Electricity, Gas, Steam and Air-conditioning Supply	360	494	0	12
Water Supply; Sewerage, Waste Management and Remediation	0	2	0	0
SERVICES SECTOR	4,815	3,177	240	247
TOTAL	6,985	5,578	568	616

Source: CBRT

INVESTMENT CLIMATE

Breakdown of Foreign Investments by Country (Million USD)

Rank*	Countries	2023 FDI	2023 FDI (February)	2024 FDI (January-February)
1	United States of America	272	39	56
2	Germany	687	32	98
3	UK	584	27	34
4	Hong Kong, China	59	22	26
5	Netherlands	17	18	18
6	Ireland	255	15	189
7	Singapore	207	14	18
8	United Arab Emirates	36	11	15
9	Taiwan	358	9	9
10	Azerbaijan	324	5	52
11	Italy	50	5	23
12	Switzerland	159	5	5
13	China	53	4	9
14	British Virgin Islands	1,134	3	20
15	Spain	130	2	4
16	Luxembourg	12	1	4
17	Kazakhstan	32	1	2
18	Greece	4	1	1
19	Iran, Islamic Republic of	4	1	1
20	South Korea	0	1	1
	LIST TOTAL	4,377	216	585
	TOTAL	5,577	217	616

Source: CBRT

*Sorted by FDI in February 2024

E- FREE ZONES

FREE ZONES

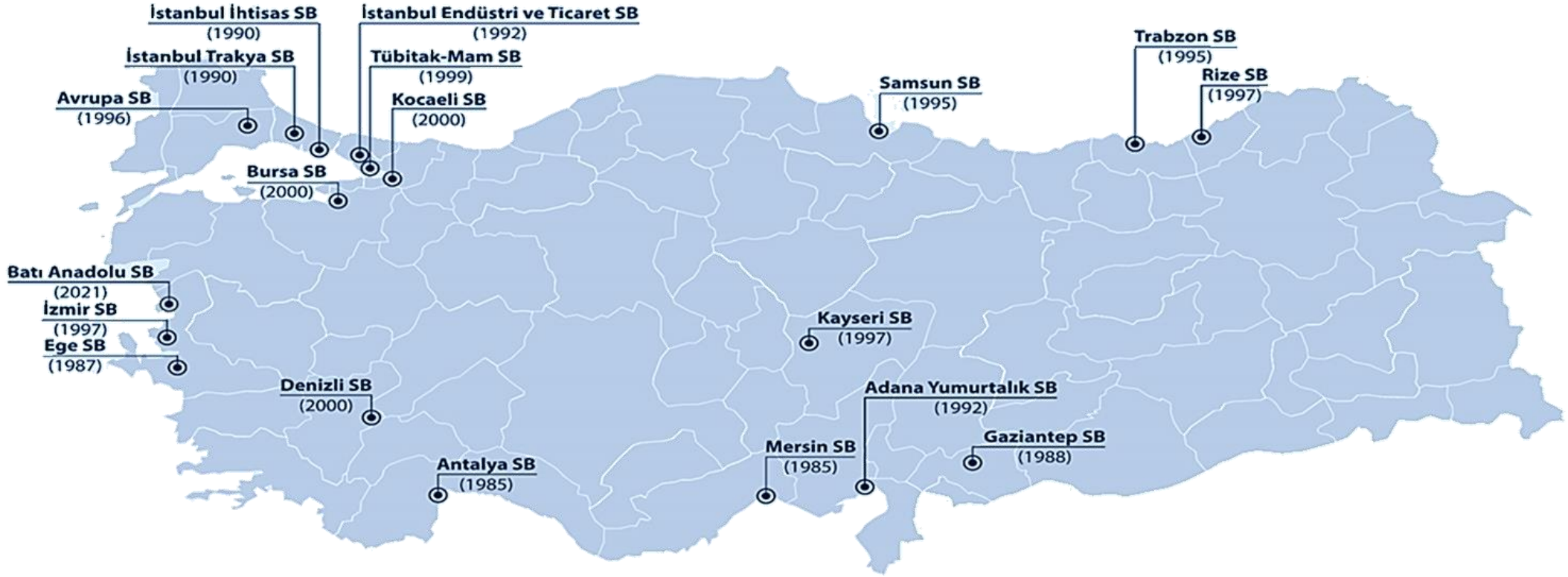
The Advantages of Free Zones

- Tax advantages for manufacturers
- Medium-and long-term investment view
- Availability to transfer profits
- Commercial facilities
- Exemption from customs duties
- Acquisition of the documents relating to the free movement of goods under the scope of Customs Union with the EU
- Principle of equality
- No time restrictions
- Flexibility to adjust to the market needs and conditions
- Reliable inflation accounting
- Market access to domestic and foreign markets
- Reduced bureaucratic procedures and dynamic business management
- Strategic advantages
- Affordable and compatible infrastructure
- Supply chain opportunities

FREE ZONES

Nisan verisi?

Free Zones in Türkiye



As of March 2024, 93,926 people were employed in Free Zones.

FREE ZONES

Specialized Free Zones

- Specialized Free Zones project was implemented in order to increase the share of R&D, value added and high technology products and services production in foreign trade from free zones.
- In this context, Istanbul Specialized Free Zone was declared on 20/02/2020.
- With the President's Decree No. 2635, R&D-intensive; employment and rent supports are provided to high value-added, innovation and technology-focused investments focusing on exports with wider opportunities.
- Investments on software and IT production in specialized free zones were included among the priority investments and benefit from Region 5 Incentives in General Investment Incentives Scheme.
- In the upcoming period, establishment of new Specialized Free Zones in different sectors with added value and high technology are within our Ministry's projections.



FREE ZONES

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Trade Flows of Free Zones (Million USD)

Million USD	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024**
From Domestic Market To Free Zones	2,887	2,732	2,205	2,125	2,376	2,563	2,665	2,574	3,466	3,808	3,870	913
From Free Zones To Abroad	7,701	7,958	7,494	7,041	7,525	8,147	7,978	7,727	9,755	11,431	12,655	3,131
From Abroad To Free Zones	7,490	7,059	6,550	5,868	6,404	6,453	5,633	7,028	7,073	11,155	9,278	1,844
From Free Zones To Domestic Market	5,162	4,683	4,012	3,999	4,073	3,766	3,379	4,729	4,325	6,430	5,063	970
TOTAL TRADE VOLUME*	23,240	22,432	20,261	19,033	20,378	20,929	19,656	22,058	24,618	32,823	30,867	6,857

In January-March 2024, the total inward and outward trade flows in the free zones was USD 6.9 billion.

Source: General Directorate of Free Zones, Ministry of Trade

**Total inward and outward trade flows*

*** Includes data for January-March 2024.*

FREE ZONES

Concentration in Free Zones by Industries

Istanbul Specialized FZ	Services and Software
Antalya FZ	Yacht-building, Medical Equipment
Kocaeli FZ	Ship-building
Avrupa FZ	Ready-Wear
Mersin FZ	Ready Wear
Bursa FZ	Automotive sub-industries
Izmir FZ	Leather
TUBITAK – MAM Technology FZ	R&D Activities
Adana Yumurtalik FZ	Ship Repair and Maintenance

Source: General Directorate of Free Zones, Ministry of Trade

**F- BILATERAL, PLURILATERAL, REGIONAL and
MULTILATERAL TRADE**

BILATERAL, PLURILATERAL, REGIONAL and MULTILATERAL TRADE

Trade Relations of Türkiye

■ Bilateral Trade Relations

- Europe, Asia-Pacific, Eurasia, Middle East and North Africa, Sub-Saharan Africa, Americas
- Türkiye has a Joint Economic Commission (JEC) mechanism with 125 countries and an Economic and Commercial Joint Committee (JETCO) mechanism with 27 countries, 19 of which are EU member countries.

■ Regional Trade Relations

- EU, ECO, D8, BSEC, OIC, COMCEC, Organization of Turkic States

■ Multilateral Trade Relations

- WTO, G20

BILATERAL, PLURILATERAL, REGIONAL and MULTILATERAL TRADE

Free and Preferential Trade Agreements

In Force	
FTA	
EFTA (1992) Revised EFTA (2021)	Serbia (2010) Additional Protocols (2019)
Israel (1997)	Montenegro (2010) Additional Protocols (2022)
North Macedonia (2000)	Chile (2011)
Bosnia and Herzegovina (2003) Revised Bosnia and Herzegovina (2021)	Mauritius (2013)
Tunisia (2005)	South Korea (2013) Investment and Services (2018)
Palestine (2005)	Malaysia (2015) Additional Protocol (Internal Approval)
Morocco (2006)	Moldova (2016)
Egypt (2007)	Faroe Islands (2017)
Albania (2008)	Singapore (2017)
Georgia (2008) Additional Protocols (Internal Approval)	Kosovo (2019)
United Kingdom (2021)	Venezuela (2020)
United Arab Emirates (2023)	

In Force	
PTA	
Iran (2015)	Azerbaijan (2021) Additional Protocol (Internal Approval)
Pakistan (2023)	Uzbekistan (2023)

Completed Negotiations	On-going Negotiations
FTA	FTA/PTA
Lebanon	Japan
Qatar	Thailand
Sudan	Indonesia
Ukraine	PTA
	Mauritania

In force: 23 FTAs and 4 PTAs

Negotiation Process Completed: 4 FTAs

Negotiation Process Ongoing: 3 FTAs and 1 PTA

BILATERAL, PLURILATERAL, REGIONAL and MULTILATERAL TRADE

G20 Presidency

- G20 is composed of United States, Germany, Argentina, European Union, Australia, Brazil, China, Indonesia, France, South Africa, South Korea, India, United Kingdom, Italy, Japan, Canada, Mexico, Russia, Saudi Arabia and Türkiye.
- G20 accounts for 80% of the world economy, 75% of global trade and is home to almost two thirds of the world's population.
- G20 Term Presidency is carried out by a member country every year. In 2020, G20 Term Presidency has been assumed by Saudi Arabia. In 2021, the G20 Term Presidency was carried out by Italy. In 2022, G20 Presidency was carried out by Indonesia. In 2023, the G20 Presidency has been assumed by India. G20 Presidency is being assumed by Brazil in 2024 and will be assumed by South Africa in 2025.

BILATERAL, PLURILATERAL, REGIONAL and MULTILATERAL TRADE

Organization of Turkic States

Organization of Turkic States (OTS)

	Member States
	Azerbaijan
	Kazakhstan
	Kyrgyzstan
	Uzbekistan
	Türkiye
Observer Countries	
	Turkish Republic of Northern Cyprus (TRNC)
	Hungary
	Turkmenistan

Economic Indicators of Member and Observer Countries (2022)

Countries	GDP (Billion USD)	GDP Growth Rate (%)	Merchandise Export (Billion USD)	Merchandise Import (Billion USD)
Member States				
Azerbaijan	69,9	4,6	40,8	13,5
Kazakhstan	225,8	3,2	84,4	50,0
Kyrgyzstan	11,1	7,0	2,3	4,3
Uzbekistan	80,4	5,7	19,3	30,7
Türkiye	905,5	5,6	254,2	363,7
Observer Countries				
TRNC*	3,4	4,0	0,1	1,3
Hungary**	168,3	4,9	148,9	158,0
Turkmenistan**	78,0	1,8	10,6	4,0

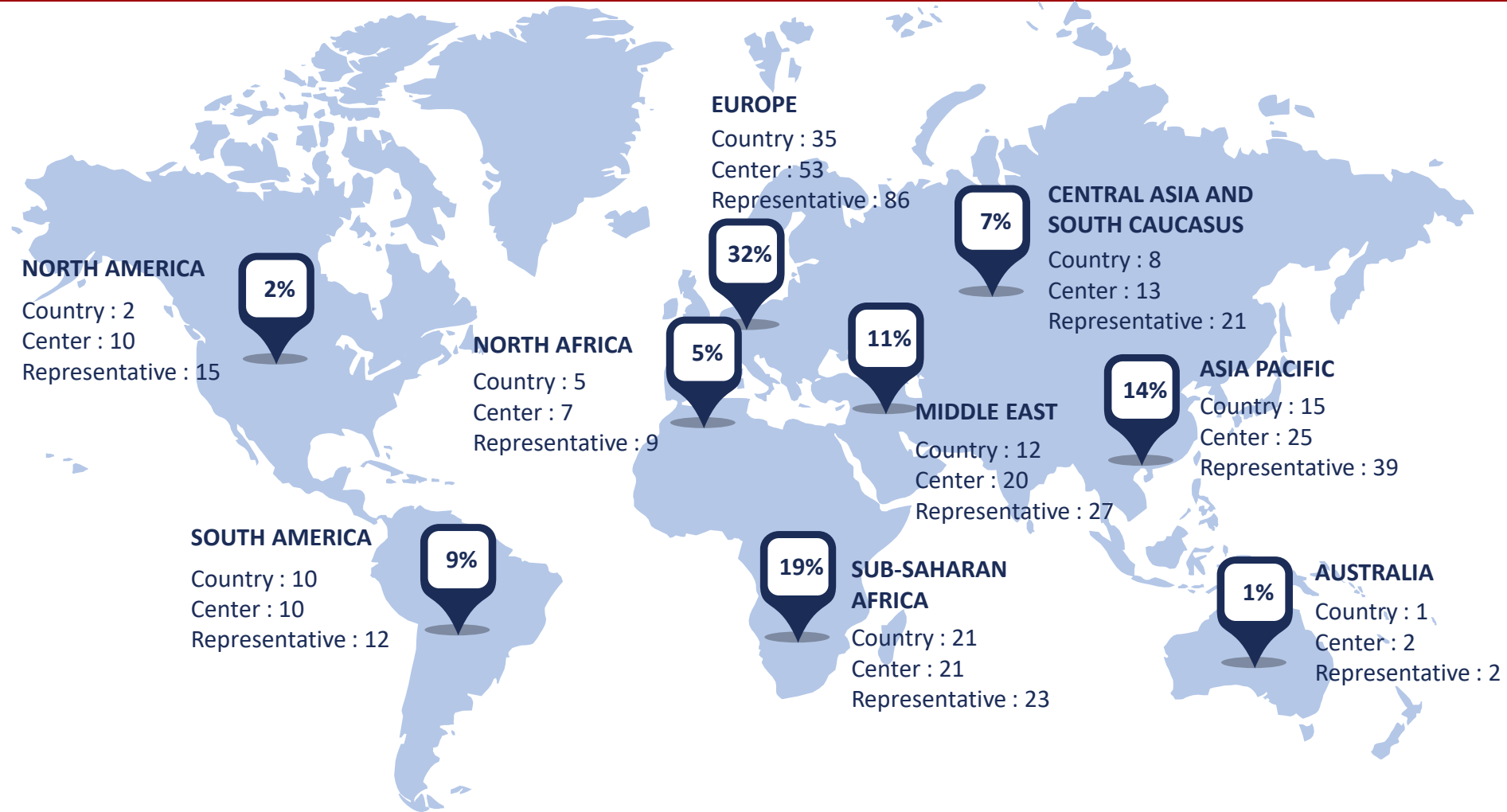
Source: Trademap, IMF, Turkish Cypriot Chamber of Commerce, Central Bank of TRNC, Economic Outlook of the Turkic Republics

*2021 Year Data

**Estimated Data

BILATERAL, PLURILATERAL, REGIONAL and MULTILATERAL TRADE

Ministry of Trade Overseas Organization



Currently, **234** Representatives of the Ministry are serving in **109** countries and **161** centers, **3** of which are Permanent Representations.



REPUBLIC OF TÜRKİYE
MINISTRY OF TRADE



TURKIYE
CENTURY



THE 100TH ANNIVERSARY OF THE REPUBLIC OF TÜRKİYE